



Smithsonian

National Museum of American History Kenneth E. Behring Center

Guide to the Warshaw Collection of Business Americana Subject Categories: Meat

NMAH.AC.0060.S01.01.Meat

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Collection Overview

Repository:	Archives Center, National Museum of American History
Title:	Warshaw Collection of Business Americana Subject Categories: Meat
Date:	1791-1964 (bulk 1840-1925)
Identifier:	NMAH.AC.0060.S01.01.Meat
Creator:	Warshaw, Isadore, 1900-1969
Extent:	2.35 Cubic feet (consisting of 5 boxes, 1 folder, 1 oversize folder, 3 map case folders, plus digital images of some collection material.)
Language:	Collection is in English. A few items in French, German, and Italian.
Summary:	A New York bookseller, Warshaw assembled this collection over nearly fifty years. The <i>Warshaw Collection of Business Americana: Accounting and Bookkeeping</i> forms part of the Warshaw Collection of Business Americana, Subseries 1.1: Subject Categories. The Subject Categories subseries is divided into 470 subject categories based on those created by Mr. Warshaw. These subject categories include topical subjects, types or forms of material, people, organizations, historical events, and other categories. An overview to the entire Warshaw collection is available here: Warshaw Collection of Business Americana
Digital Content:	Image(s): Warshaw Collection of Business Americana: Meat

Administrative Information

Acquisition Information

Meat is a portion of the Business Ephemera Series of the Warshaw Collection of Business Americana, Accession AC0060 purchased from Isadore Warshaw in 1967. Warshaw continued to accumulate similar material until his death, which was donated in 1971 by his widow, Augusta. For a period after acquisition, related materials from other sources (of mixed provenance) were added to the collection so there may be content produced or published after Warshaw's death in 1969. This practice has since ceased.

Forms Part Of

Forms part of the [Warshaw Collection of Business Americana](#) .

Missing Title:

- [Series 1: Business Ephemera](#)
- [Series 2: Other Collection Divisions](#)
- [Series 3: Isadore Warshaw Personal Papers](#)
- [Series 4: Photographic Reference Material](#)

Processing Information

In 2016, with funding provided by the Smithsonian Institution's Collections Care and Preservation Fund, the Archives Center at the National Museum of American History implemented the use of minimal level processing standards to increase information about and facilitate access to more of our collections.

For this subject, minimal processing included arrangement to the folder level, based on prior processing and preservation action, with retention of the pre-existing arrangement when possible, if applicable. Otherwise, an order was imposed by the Processing Archivist. Some materials were consolidated to eliminate excess bulk but items within folders were not arranged further. The guide may or may not include a more refined list of folder contents. Nonarchival housing was replaced for long-term stability, but staples and other fasteners have not all been removed.

Minimal level processing and machine-readable finding aid completed by Nicole Blechynden, 2016 November.

Preferred Citation

Warshaw Collection of Business Americana Subject Categories: Meat, Archives Center, National Museum of American History, Smithsonian Institution

Restrictions

Collection is open for research. Some items may be restricted due to fragile condition.

Conditions Governing Use

Collection items available for reproduction, but the Archives Center makes no guarantees concerning copyright restrictions. Other intellectual property rights may apply. Archives Center cost-recovery and use fees may apply when requesting reproductions.

Scope and Contents

The meat category primarily covers beef, pork, and seafood. Material related to seafood, including clams, oysters, fish, and shellfish, is significant. Additional animal protein sources may be present, especially within the recipes. Several professional associations documents and promotional materials are included. For chicken and other fowl, see subject category Poultry.

Materials represent a sampling of transactional records such as bills, invoices and receipts, marketing material, shipping services for goods, butchering, and preparation for consumption.

Arrangement

Meat is arranged in three subseries.

- Business Records and Marketing Material
- Genre
- Subject

Names and Subject Terms

This collection is indexed in the online catalog of the Smithsonian Institution under the following terms:

Subjects:

- Buffalo
- Canning and preserving
- Consumer goods -- Catalogs
- Fish and fisheries
- Fisheries
- Fisheries -- Equipment and supplies
- Fishing
- Food
- Food industry and trade
- Food processing plants
- Livestock
- Meat -- Packing
- Meat industry
- Meat industry and trade
- Packing-houses
- Patents
- Ranching
- Sales promotion
- Sausages
- Seafood
- Slaughtering and slaughter-houses
- Trade associations

Types of Materials:

- Advertising
- Advertising cards
- Advertising fliers
- Advertising mail
- Business cards
- Business ephemera
- Business letters
- Business records
- Catalogs
- Catalogues
- Commercial catalogs
- Correspondence
- Ephemera
- Illustrations
- Invoices
- Legal documents
- Letterheads
- Mail order catalogs
- Manuals
- Periodicals
- Print advertising
- Printed ephemera
- Printed material
- Printed materials
- Publications
- Receipts
- Recipes
- Reports

Sales catalogs
Sales letters
Sales records
Trade cards
Trade catalogs
Trade literature

Container Listing

Business Records and Marketing Material, 1794-1959, undated

Scope and Contents: Business records including financial documents, particularly those related to commercial transactions such as invoices and receipts, and correspondence by dealers, jobbers, butchers, and merchants of meat products. Also contains advertisements such as magazine ads, circulars, mailings, price lists, and smaller catalogues. A few Canadian companies and interests are present.

There are no companies "Q", "X", "Y".

Box 1, Folder 1 A, 1823-1922 (bulk 1856-1880)

Armour and Company

Box 1, Folder 2-4 General , 1872-1922
Notes: Booklets and souvenir materials about the company, plant operations, products, annual reports, plus recipes. Product labels, price lists, promotional items, advertisements, trade cards. A handful of invoices, receipts, and correspondence.

Map-folder 6 Armour Chicago, undated
Notes: 2 copies. Print circular brochure with photos of processing plant operations. Lists full use of butchered live stock on verso.

Posters

Map-folder 5 Armour Canning Company, 1885
Notes: Featuring various canned meat products.

Map-folder 5 Armour's Extract of Beef, undated
Notes: Board mounted advertisement.

Map-folder 16 Armour's Veribest Canned Meats, undated
Notes: Broadside poster. Note: in multiple pieces with sections missing.

Box 1, Folder 5 B, 1831-1927

Box 1, Folder 6 C, 1816-1915 (bulk 1848-1915)
Notes: Including a circular from the Canadian North Pacific Fisheries (1910).

Map-folder 5 Cudahy Brothers Packers, undated
Notes: Advertising poster. Has text in German.

Box 2, Folder 1 D, 1854-1930

	Notes:	Includes some historical information on the origins of the Frank E. Davis Company.
Box 2, Folder 2	E, 1846-1936 (bulk 1901-1936)	
Box 2, Folder 3	F, 1848-1903 Notes:	Includes an illustrated "storybook" on the benefits of Cottolene Primer shortening (1903, N.K. Fairbank Company).
Map-folder 6	Fairbank, N.K. Company, undated Notes:	Two different poster advertisements for Cottolene.
Box 2, Folder 4	G, 1865-1933	
Box 2, Folder 5	H, 1841-1946	
Box 2, Folder 6	I, 1800, 1914	
Box 2, Folder 7	J, 1866-1914	
Box 2, Folder 8	K, 1841-1925 Notes:	Includes a souvenir booklet on Indianapolis featuring architectural landmarks (undated, Kingman and Company).
Box 2, Folder 9	Kriegh, D. and Company, 1869-1877 Notes:	30 handwritten pieces of correspondence plus a few transaction records.
Box 2, Folder 10	L, 1834-1903 (bulk 1859-1859) Notes:	Includes one price list issued on Ash Wednesday, advertising Lenten Specialties. Blotter card with the <i>Autobiography of an Oyster</i> .
	Libby, McNeill, and Libby	
Box 3, Folder 1	General, 1880-1914 Notes:	Including a significant number of trade cards.
Box 3, Folder Libby, McNeill and Libby	[Libby McNeill and Libby Corned Cooked Beef Meat advertisement : trade card] 1 Item (Ink on paper.) Advertiser: Language: Notes: Topic: Genre/Form:	Libby, McNeill and Libby Meats English. 040060168.tif(AC Scan No.) Trade card featuring an African-American woman serving two small children under the caption, "Dinah keeps the children quiet." Ethnic Imagery Project, Archives Center Business Advertising -- Meat Meat Trade cards

Culture: African Americans

Box 3, Folder Libby,
McNeill and Libby

[\[Libby McNeill and Libby Corned Cooked Beef Meat advertisement : trade card\]](#)

1 Item (Ink on paper.)

Advertiser: Libby, McNeill and Libby Meats

Language: English.

Notes: 040060169.tif(AC Scan No.)

Trade card featuring Chinese men dancing around while wearing product boxes as clothing. Caption: "John ate the delicious Meat, And it made him feel so good That he dressed himself for the fete, In the elegant can which contained Libby, McNeill and Libby's Cooked Corned Beef."

Topic: Ethnic Imagery Project, Archives Center
Business Advertising -- Meat
Meat

Genre/Form: Trade cards

Culture: Chinese

Box 3, Folder Libby,
McNeill and Libby

[\[Libby McNeill and Libby Corned Cooked Beef Meat advertisement : trade card\]](#)

1 Item (Ink on paper.)

Advertiser: Libby, McNeill and Libby Meats

Language: English.

Notes: 040060170.tif(AC Scan No.)

Trade card featuring Native Americans killing white wagoneers for Cooked Corned Beef. Caption: "Heap Good".

Topic: Ethnic Imagery Project, Archives Center
Business Advertising -- Meat
Meat

Genre/Form: Trade cards

Culture: Indians of North America

John ate the delicious Meat, And it made him feel so good / That he dressed himself for the fete, In the elegant can which contained Libby, McNeill & Libby's Cooked Corned Beef [trade card]

1 Item (Ink on paper.)

[Image\(s\): \[Libby McNeill and Libby Corned Cooked Beef Meat advertisement : trade card\]](#)

Advertiser: Libby, McNeill & Libby

Creator: Shober & Corqueville Lith. Co. (printer).

Language: English.

Notes: AC0060-0000138.tif (AC Scan No.)

In Box 3, Folder Libby.

Five Chinese men in blue wearing cans labeled "Cooked Corned Beef" dancing a jig. In tropical setting with palm tree and pagoda in background. All men wearing kuli hats and queues.

Topic: Ethnic Imagery Project, Archives Center

advertising
Meat
Corned beef
Dance
Genre/Form: Trade cards
Culture: Chinese

Map-folder 5 Cooked Corned Beef, undated
Notes: Board-mounted advertising poster.

Box 3, Folder 2 Leibig, 1887-1900
Language: Material in English, French, Italian, and German.
Notes: Including a significant number of trade cards.

Box 3, Folder 3-4 M, 1840-1919
Notes: Includes a number of trade cards for Magnolia Ham.

[To cure the Chinese famine he acknowledges the "Fame In" Paragon Dried Beef \[trade card\]](#)
1 Item (Ink on paper.)
Advertiser: Henry Mayo & Co.
Language: English.
Notes: AC0060-0000139.tif (AC Scan No.)
In Box No. 3, Folder Mayo, Henry.
On left stands an emaciated Chinese man in kuli hat with queue, behind him are two presumably dead Chinese men and a pagoda off in the distance. In the right foreground stands Uncle Sam (blue jacket, red/white striped pants) offering the Chinese man Paragon Dried Beef.
Names: World's Columbian Exposition (1893 : Chicago, Ill.)
Topic: Ethnic Imagery Project, Archives Center
Famines in mass media
advertising
Meat
Dried beef
Uncle Sam (Symbolic character) in art
Genre/Form: Trade cards
Culture: Chinese

Box 3, Folder 5 N, 1846-1924
Notes: Includes several trade cards for Naphey's lard.

Box 3, Folder 6 O, 1857-1916

Box 3, Folder 7 P, 1851-1915

Box 3, Folder 8 R, 1794-1909 (bulk 1848-1909)

Box 4, Folder 1-2 S, 1852-circa 1925
Notes: Includes several trade cards for St. Louis Beef Canning Company.

Swift and Company, 1888-1935

Box 4, Folder 3

Advertisements

Chinese men offering plates of cooked rats to Western man wearing top hat and smoking cigar [tradecard]

2 Items (Ink on paper.)

[Image\(s\)](#)

[Image\(s\)](#)

Advertiser: McFerran, Shallcross & Co.

Language: English.

Notes: AC0060-0000116-1.tif & AC0060-0000116-2.tif (AC Scan Nos.)

In Box 4, Folder 3.

An African American man is holding the ham. Caption: "That is a fat rat, Chang-Whang, but excuse me / I always carry Magnolia Hams."

Topic: Ethnic Imagery Project, Archives Center

Rats

Meat

Ham

Culture: African Americans

Chinese

Box 4, Folder 4

Advertising Trade Cards

Box 4, Folder 5

General Information , 1920; 1922-1924

Notes: Includes recipe books, some poultry booklets, *Symphonies* (literature and thought briefs booklet).

Box 4, Folder 6

Records

Notes: Financial transactions and correspondence.

Box 4, Folder 7

Year Books, 1920-1935

Notes: Eight annual reports in the form of year books for the years 1920, 1922, 1923, 1924, 1926, 1929, 1931, 1935.

Oversize

Oversize 35, Folder 9

Promotional Mailer, 1905

Notes: Note: original content (calendar) not present.

Box 4, Folder 8

T, 1791-1911

Oversize 35, Folder 9

Taylor Provisions Company, undated

Notes: Advertising circular. Features a reproduced handwritten letter dated January 3, 1776 on verso of ad.

Box 4, Folder 9

U, 1851-1959 (bulk 1851-1917)

Box 4, Folder 10	V, 1870-1898
Box 4, Folder 11	W, 1792-1904 (bulk 1849-1851) Notes: Includes a number of Wilson's Packing Company trade cards.
Box 4, Folder 12	Z, 1888-1897
Box 5, Folder 1	Import/Export, 1847-1888 Notes: A few documents for imports from Breman, Nova Scotia, Antwerp, Breman, and the UK.
Box SUPP 17, Folder 14	Marketing Materials and Label, undated Notes: Mostly trade cards with a couple of product labels for a meat and food chopper, live stock commission merchants, beef, ham, lard, gelatine, and seafood such as codfish, oysters, lobster, mackerel.
Oversize 35, Folder 9	Monthly Account Statements, various companies, circa 1855-1876 Notes: Four sheets from different vendors/customers. Handwritten, itemized transactions.
Box 5, Folder 2	Railroad Shipping Documents, 1846-1863 Notes: Mostly the New York Central Railroad Company, and a few others.

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Genre, 1824-1912

Box 5, Folder 3	Catalogues
	McArthur, Wirth and Company, 1900 Notes: Butchers, Packers and Sausage Makers (includes refrigerators and ice boxes).
	Oppenheimer S. and Company, undated Notes: Packers' and Butchers' Guide Book, Catalogue.
	Images
Box 5, Folder 4	General , 1824-1895 Notes: Prints and promotional items depicting meats and seafoods, including whales and turtles. A number of images featuring oysters.
Map-folder 16	Interior Views of a Modern First Class Pork Packing and Canning Establishment of The United States of America, 1880 Notes: Lithographic poster published by James Campbell, Inspector of Provisions.

Box 5, Folder 5	Labels, undated Notes: Representing seafood products, including turtle, from a number of brands.
Box 5, Folder 6	Legal, 1851-1912 Notes: New York Legislation on oysters (1861) and lard (1861). Court proceedings on lard, defendants argument (1883), completed fishing vessel surveys issued by the US Treasury Department (1886), property lease and delivery contracts. Patents. Extension of Canadian Patent No. 143861 (1914). Extract from US Patent Commissions Report on Meat Biscuit (1851). Boyle: Making Sausages (1911). Boyle: Sausages-Machines (1911). Boyle: Sausage Meat Pressing and Forming Machines (1912). St. Louis Beef Canning Company: Trade-Mark for Canned Meats (1879). Link and Son: Trade-Mark for Hams, Bacon, and Other Smoked Meats, including label artwork (1879).
Box 5, Folder 7	Serial Publications, 1832-1882 Penny Magazine, 1835, 1832 Notes: Excerpts. "Catching Turtles" (1832); "Chinese Mode of Fishing with Cormorants" (1835); "Lobster" (1832). Breeders' Journal, 1882 February Notes: Breeders' Live-Stock Association. 1 issue: 1882 February, Vol. 3, No. 2.

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Subject, 1881-1964

Box 5, Folder 8	Associations, 1881-1907 Alaska Packers Association, 1907 Notes: Argo Red Salmon cookbook with letter, trifold brochures, and form for give-away campaign. American Fish-Cultural Association, 1883 Notes: Meeting announcement. Atlantic Ocean Pound Fishing Association Notes: Constitution and By-Laws booklet. British Columbia Packers Association, 1902 Notes: Consolidation declaration and statement of finances. Butchers' Association, 1881 Notes: Dance ticket.
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National Canners' and Allied Associations, 1914 February 2-7

Notes: Copies of the souvenir program for the Annual Convention with cover page and two articles: *Incidents in the Canning Industry of New England* (pp. 12-14); *A History of the Canned Meat Industry* (pp. 41-42).

Oyster Growers and Dealers Association of North America, undated

Notes: Promotional letter to dealers for give-away booklet on oysters.

Box 5, Folder 9

Meat and Seafood, General Publications, 1881-1964

Notes: Pamphlets, books, booklets, and press released on meat curing and sausage making (how-to), oysters, *Fishes of North America* (book prospectus), lobster, "chop" humor, history of the Lexington Market, meat canning trade, curing, abattoirs (slaughter-houses), Maine press release: seafood, not turkey was the first Thanksgiving meal hosted by the Popham colonists with the Abnaki Indians as their guests (1964).

Box 5, Folder 10

Recipes, circa 1892-1941

Notes: Pamphlets and booklets on the preparation and cooking of meat and seafood. Some varieties are featured: ham, liver, cube steak, oysters, clams, "unusual" meats, Old South region.

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