



Smithsonian

National Museum of American History Kenneth E. Behring Center

Guide to the Warshaw Collection of Business Americana Subject Categories: Real Estate

NMAH.AC.0060.S01.01.Real

Vanessa Broussard-Simmons and Nicole Blechynden

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Collection Overview

Repository:	Archives Center, National Museum of American History
Title:	Warshaw Collection of Business Americana Subject Categories: Real Estate
Date:	circa 1639-1960
Identifier:	NMAH.AC.0060.S01.01.Real
Creator:	Warshaw, Isadore, 1900-1969
Extent:	2.1 Cubic feet (consisting of 4 boxes, 2 folder, 11 oversize folders, 2 map case folders.)
Language:	English .
Summary:	A New York bookseller, Warshaw assembled this collection over nearly fifty years. The <i>Warshaw Collection of Business Americana: Real Estate</i> forms part of the Warshaw Collection of Business Americana, Subseries 1.1: Subject Categories. The Subject Categories subseries is divided into 470 subject categories based on those created by Mr. Warshaw. These subject categories include topical subjects, types or forms of material, people, organizations, historical events, and other categories. An overview to the entire Warshaw collection is available here: Warshaw Collection of Business Americana

Administrative Information

Acquisition Information

Real Estate is a portion of the Business Ephemera Series of the Warshaw Collection of Business Americana, Accession AC0060 purchased from Isadore Warshaw in 1967. Warshaw continued to accumulate similar material until his death, which was donated in 1971 by his widow, Augusta. For a period after acquisition, related materials from other sources (of mixed provenance) were added to the collection so there may be content produced or published after Warshaw's death in 1969. This practice has since ceased.

Materials in the Archives Center

Archives Center Collection of Business Americana (AC0404)

Forms Part Of

Forms part of the [Warshaw Collection of Business Americana](#) .

Missing Title:

- [Series 1: Business Ephemera](#)
- [Series 2: Other Collection Divisions](#)
- [Series 3: Isadore Warshaw Personal Papers](#)
- [Series 4: Photographic Reference Material](#)

Processing Information

In 2016, with funding provided by the Smithsonian Institution's Collections Care and Preservation Fund, the Archives Center at the National Museum of American History implemented the use of minimal level processing standards to increase information about and facilitate access to more of our collections. A large portion of stored material from the original acquisition received minimal level processing, which resulted in additions to this Subject category. This effort included basic arrangement and replacement of non-archival housing for long-term stability, but staples and other fasteners have not all been removed. Revisions to the encoded finding aid were made to reflect the added content in context to the previously processed material.

Minimal level processing and enhancement of the machine-readable finding aid completed by Nicole Blechynden, September 2017.

Preferred Citation

Warshaw Collection of Business Americana Subject Categories: Real Estate, Archives Center, National Museum of American History, Smithsonian Institution

Restrictions

Collection is open for research. Some items may be restricted due to fragile condition.

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Scope and Contents

This subject category, Real Estate, consists primarily of land site plans, advertisements, receipts, invoices, correspondence, and publications relating to real estate transactions, mainly land sales, building and home construction drawings, rental and mortgage documents and receipts, investment firms, real estate agents, and other businesses relating to the acquisition and development of real estate. There are images of buildings, and a few catalogs, pamphlets and publications related to real estate. It is arranged from the most fundamental component, land, through to finished product, i.e. a home, including the transactional processes of acquiring the property, and a building which sits upon it (via financing through a lease or mortgage). Materials from peripheral businesses related to property ownership such as lawyers or surveyors are also included.

Series 1, Land Transfers, 1828-1914; undated, consist of bills, receipts, land grants and warrants, printed advertisements and invoices relating to the transfer of land in the United States. The materials include both personal and business transactions, between individuals and between businesses and individual buyers/sellers. The transactions occurred mainly in the Northeastern United States, primarily New York, Massachusetts, and Pennsylvania, with some from other areas. Materials in this series are arranged by type of transfer and then in chronological order.

Subseries 1a, Land Sales, Exchanges and Trades, 1828-1914; undated, includes maps of land tracts, correspondence, solicitations, business cards, bills of sale, exchange or trade between sellers and buyers, and advertisements primarily by landowners for property sales. These materials are arranged in chronological order.

Subseries 1b, Land Grants, Warrants, Deeds and Bonds, 1828-1890, include correspondence and official property deed documents. These materials are arranged by subject, and then in chronological order. Series 2, Buildings, 1639-1963; undated, consists of material related for the most part to residential property: receipts, invoices, correspondence, promotional literature, and blank forms (rental agreements, receipts, mechanic's liens, and mortgages). There are construction plans, prospectuses for apartment houses in Manhattan, rental receipts, leases,

and rental/indenture agreements between lessors and lessees. These materials are concerned with businesses engaged in rental/sale or construction of residential property in the Northeastern United States (primarily New York, Massachusetts, and Pennsylvania) with several from other areas in the United States. Materials in this series are arranged alphabetically by business name, and then in chronological order.

Subseries 2a, Developers and Developments, Builders 1871-1931, includes advertisements and literature describing real estate developments (builder's multiple unit housing projects). These materials are arranged by name of the Developer or Development Company and then in chronological order.

Subseries 2b, Residential Property, 1900-1963; undated, include promotional literature for cooperative apartment houses in New York City and photos/descriptions of residential property for sale in the Philadelphia, Pennsylvania and Hudson Valley, New York areas. These materials are arranged by type (apartment house or estate) and then in chronological order.

Subseries 2c, Rental Property, 1822-1916; undated, includes leases, receipts, rental property descriptions and advertisements, correspondence about repairs to rental property, blank rental agreement and rent receipt forms as well as blank forms for mortgages and mechanic's liens. These materials are arranged in chronological order.

Subseries 2d, Historical Properties, 1639-1915; undated, include black and white and color drawings as well as black and white photos of historical properties in New York State, Massachusetts, New England, and unknown locations. These are almost all residential homes in rural settings. A pamphlet, published in 1912 "Forty of Boston's Historic Houses" shows homes in an urban environment. A pamphlet published in 1915 "American Historic Homes" shows photographs of the Jumal Mansion in New York City, Monticello (Virginia), The Hermitage (Nashville, Tennessee), Westover (Virginia), The Pickering House (Salem, Massachusetts), and Mount Vernon (Virginia). These materials are arranged in chronological order by date of the image.

Series 3, Property Acquisition, 1823-1960; undated, includes mortgage documents and advertising materials from individual banks or other lenders, and Realtors or real estate agents. Materials in this series are arranged in three sub series: investment companies, mortgages, and Realtors/real estate agents. Within these sub series materials are arranged alphabetically by business name, and then in chronological order.

Subseries 3a, Investment Companies, 1908-1928; undated, includes correspondence on letterhead stationery, solicitation letters, advertisements, stock and bond certificates, and published annual reports from companies involved in real estate investment or financing. These materials are arranged alphabetically by business name, and then in chronological order.

Subseries 3b, Mortgages, 1823-1922; undated, consist of mortgage and indenture documents, and letterhead and personal correspondence related to mortgages. These materials are arranged in chronological order.

Subseries 3c, Auctioneers, Realtors and Real Estate Agents, 1832-1888; undated, include advertising cards, promotional literature, advertisements, brochures, and correspondence on letterhead stationery related to the sale of property by a Realtor or real estate agent. These materials are arranged alphabetically by business name, and then in chronological order.

Series 4, Businesses and People Related to Real Estate Transactions, 1836-1959; undated, contains documents regarding different kinds of businesses concerned with real estate transactions: companies performing tax searches, title searches, and offering insurance coverage, as well as an appraiser, an abstractor, a "real estate office," a "real estate manager," and a scheme for real estate valuation, Realtor training, lawyers and real estate boards and associations. This series includes correspondence on letterhead stationery, drawings, receipts, advertising cards, and business documents. It also includes black and white drawings, portraits of real estate tycoons. These materials are arranged by subject, and then in chronological order.

Series 5, Government, 1836-1959; undated, includes documents relating to taxes, urban renewal projects in New York City, low income housing in Manhattan, municipal and federal government services. These materials are arranged by subject and then in chronological order where possible.

Subseries 5a, Taxes, 1836-1897; undated, includes protest notices, assessments, receipts, and correspondence related to real estate taxes. These materials are arranged in chronological order.

Subseries 5b, Services, 1852-1959; undated, includes documents related to various municipal and federal government services and offerings including urban renewal and low income housing. These materials are arranged by type of service and then in chronological order.

Series 6, Publications, 1855-1930; undated includes pamphlets and government publications related to real estate. Publications include "A General Statement on the Subject of Public Lands," 1836, "A Catechism of Land Surveying, With Examples," 1855, "Real Estate Record and Builder's Guide," 1872, a New York City Directory from 1873, "Investment Nails and a Hammer," 1908, "The Real Estate Magazine," 1912, "Building Permits in the Principal Cities of the United States in 1929," 1930, and two undated publications, "The Real Estate Bulletin," and "The Home News." These are arranged in chronological order.

Names and Subject Terms

This collection is indexed in the online catalog of the Smithsonian Institution under the following terms:

Types of Materials:

Business ephemera
Ephemera

Container Listing

Subseries 1: Land Transfers, 1828-1914; undated

Subseries 1.2: Land Sales, 1828-1914

Box 1, Folder 1	Book entitled "Lots For Sale", Bronx, New York, undated
Box 1, Folder 2	Railroad Companies: Atchison, Topeka and Santa Fe Railroad, undated
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Box 1, Folder 2	Philadelphia, Wilmington, and Baltimore Railroad Company, 1883, Philadelphia, Pennsylvania
Box 1, Folder 2	Pennsylvania Railroad, 1886
Box 1, Folder 2	Union Pacific R. R., Omaha, Nebraska, undated
Box 1, Folder 2	Watson & Goff's General Emigration Agency, 1879
Box 1, Folder 3	Public Lands, Pennsylvania, 1818, Creation of a memorial of land to the United States for the Hoover Dam, 1930?, Platteville, Wisconsin, 1897, Cleveland, Ohio, 1914, United States, 1835
Box 1, Folder 4	Trades/Exchanges, Commercial Exchange Association of Philadelphia, 1871, Philadelphia, Pennsylvania, The Real Estate Exchange of Philadelphia, 1887, 1888, Philadelphia, Pennsylvania, Reed, H.L., Amsterdam, New York, 1899, New York, New York, 1900, undated
Box 1, Folder 4	Donaldson, R.S. Washington, D.C., 1902, Horr Brothers, Dubuque, Iowa, undated, Massachusetts Real Estate Exchange, undated, Hoes, Pierre V.B., New York, New York 1900
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Box 1, Folder 5	Individual transactions, 1799-1844
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Subseries 1.2: Land Warrants, Deeds and Bond, 1825-1890

Box 1, Folder 9 Land Warrants, Illinois, Massachusetts, 1850 - 1851

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Box 1, Folder 11 Along the Hudson Park, New York, New York, 1910

Box 1, Folder 11 American Homes Company, Pamphlet advertising "Caldwell Cedars" Jersey City, New Jersey, 1909

Box 1, Folder 11 Ansorge- Berman Corporation, Mamaroneck, New York, 1931

Box 1, Folder 12 Boston Development Corporation, Boston Massachusetts, undated

Box 1, Folder 12 Blue Grass Land Company, Waukesha, Wisconsin, undated

Box Oversize 53, Folder 7 Brossard, Louis and Sons, undated Color Advertising "mailer re "Brossert Bungalows," Brooklyn, New York

Box Oversize 53, Folder 7 Bruce, Stewart E., and Company, re lots at Lorillard Beach, New Jersey development, New York, New York, 1913

Box Oversize 53, Folder 7 Buck Hills Company, Pamphlet advertising "Buck Hill Flats" undated Pennsylvania

Box Oversize 53, Folder 7 Buek, Charles and Company. Pamphlet "Semi-Annual List of Choice New Dwellings Constructed and for Sale" New York, New York, 1913

Box Oversize 53, Folder 7 Burke Stone, Brochure advertising the Cedar Knolls at Bronxville" development, Bronxville, New York, undated

Box Oversize 53, Folder 7 The Burrell Improvement Company, Receipt, Pittsburg, Pennsylvania, 1896

Box 1, Folder 13 Cape May Real Estate Company, Advertising pamphlet with black and white photographs, Cape May, New Jersey, 1903

Box 1, Folder 13	City and Suburban Homes Company, "Own A Home" Advertising pamphlet, New York, New York, 1910
Box 1, Folder 13	Cooperative Land and Improvement Company, Advertising flier with map of property in Leroy, Florida, New York, New York; correspondence, 1890, 1891
Box 1, Folder 13	Cornell, D.B., Great Barrington, Massachusetts, undated
Box 1, Folder 13	Cutler, Edward and Company, "Atlantic Seashore Improvement Company Plan of Strathmere, at Corson's Inlet, New Jersey," Philadelphia, Pennsylvania, undated
Box 1, Folder 14	De Muldor, Carl, Flier 'Advantages of Queens," undated New York, New York
Box 1, Folder 14	Doane, George N. and Company, Pamphlet with black and white photographs advertising "Berkshire Homes", undated
Box Oversize 53, Folder 3	Duren, C. H., Poster "Farm At A Bargain Price", undated., West Corinth, Maine
Box 1, Folder 14	El Mora Land Company, Pamphlet with black and white photographs advertising homes, New York, New York, 1905
Box 1, Folder 14	Euclid Park, Inc., Advertising flier with lot maps, Buffalo, New York, undated
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Box 1, Folder 16	Jacobs, William V., Chicago, Illinois, undated
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