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Collection Overview

Repository: Archives Center, National Museum of American History
Title: Henry Booth Collection
Identifier: NMAH.AC.0726
Date: 1942 - 1974
Extent: 2.5 Cubic feet (7 boxes)
Creator: Booth, Henry, 1895-1969
Language: English
Summary: Papers document Henry Booth's invention, use, and marketing of the PhotoMetriC custom tailoring system.

Administrative Information

Acquisition Information
This collection was donated by Henry Booth's son, Robert Booth, in April 2000.

Related Materials
- Materials in the Archives Center
  Virginia "Jimmie" Booth Collection, 1936-1998 (AC0729). Jimmie Booth is the wife of Robert Booth and she was a buyer for Lord and Taylor.
- Materials in the National Museum of American History
  The Division of Information Technology, and Society, now the Division of Culture and the Arts, holds a PhotoMetric camera, stand, and measuring harness in the Photographic History collection.

Processing Information
Processed by Jennifer Hecker, August 2000; supervised by Alison Oswald, archivist.

Preferred Citation

Restrictions
The collection is open for research.
Biographical / Historical

Henry Booth was a textile jobber who invented the PhotoMetriC custom tailoring system in the 1940s, an innovation which temporarily revolutionized a small corner of the custom clothing industry.

Henry Booth (1895-1969), son of a Methodist minister, was born in Canada and raised in England where his grandfather, General William Booth, founded the Salvation Army. In 1911, Henry Booth came to the United States from England on the Lusitania. He worked in the textile industry for a few years; specifically as a manager for John B. Ellison jobbing offices in Portland and Seattle. In 1922 he formed his own firm with Harry Kemp and Robert Walker. By 1929, Booth moved east to New York City in order to pursue his career in the textile industry. He formed Amalgamated Textiles Limited with John and Blake Lawrence. In 1938, Booth met Curt Erwin Forstmann and entered into an agreement whereby Amalgamated Textiles Limited became fabric stylists and sole agents for the Forstmann Woolen Companies.

In the early 1940s, Booth came up with the idea for the PhotoMetriC camera system to be used in the custom tailoring industry. The system consisted of a specially-designed arrangement of nine mirrors. Eight mirrors reflected separate views of the customer and one mirror reflected the customer's name and other information. These angled mirrors allowed a photograph to be taken which showed the customer from the front, back, side, and top. A slide of this photographic measurement would be sent, along with the customer's garment order, to the manufacturer. When the order arrived, the tailor would project the customer's image on a special screen which facilitated the taking of certain physical measurements. With the aid of the PhotoMetriC calculator, the tailor translated the measurements into specifications for a customer-specific garment. When finished, the garment would be mailed directly to the customer's home. According to testimonials in the collection, the garments fit perfectly the first time, every time. The PhotoMetriC system both saved the tailor money and relieved the customer of the inconvenience of having to return to the tailor again and again for time-consuming fittings, alterations, and adjustments.

The camera which supported this invention needed to be virtually foolproof, enabling the average shop clerk to reliably collect the necessary data. To this end, Booth took his idea to the Eastman Kodak Company, where he worked with Dr. Kenneth Mees, Director of Research and Fred Waller, a camera expert. Waller designed the camera; the remainder of the system design was done by Booth. The PhotoMetriC system made its debut in two Richard Bennett stores in New York City on May 17, 1948. It was subsequently licensed to other select retailers such as: The Custom Gentleman (Englewood, NJ); Nathan's (Richmond, VA); The Golden Fleece (Point Pleasant Borough, NJ); and Joseph's (Terre Haute, IN).

Hillandale, a Brooklyn, CT farm which Booth purchased about 1940, was later used to produce hand woven wool fabrics. These fabrics were used extensively by various PhotoMetriC retail outlets. Henry Booth's son, Robert (b. 1924), took over farm operations circa 1960 and opened a retail outlet on the premises which featured a PhotoMetriC fitting room which provided custom tailoring until the mid-1970s. Robert Booth, with his wife, Jimmie, operated the Golden Lamb Buttery Restaurant in Brooklyn, Connecticut. It closed in 2017.

Patents of Henry Booth:

United States Patent: #2,037,192/RE #20,366, "Visible inventory and sales recording device, April 14, 1936"
United States Patent: #2,547,367, "Method and apparatus for testing fabrics, April 3, 1951

Scope and Contents

The Henry Booth Collection, 1942-1974, focuses primarily on the PhotoMetriC custom tailoring system. It consists of advertisements, brochures, photographs, glass slides, a 16mm film, correspondence, financial records, meeting minutes, an operating manual, scrapbooks, magazines, and a guest register.

Arrangement

The collection is organized into five series.

Series 1: PhotoMetriC Apparatus Materials, 1948-1965
Series 3: PhotoMetriC Retail Materials, 1958-1974
Series 5: Hillandale Handweavers, 1960-1962

Names and Subject Terms

This collection is indexed in the online catalog of the Smithsonian Institution under the following terms:

Subjects:
- Fashion
- Garment cutting
- Inventions -- 1920-2000 -- United States
- Inventors -- 1940-1990
- PhotoMetriC (camera system)
- Photography -- Equipment and supplies
- Tailoring
- advertising -- 20th century

Types of Materials:
- Glass plate negatives
Pamphlets -- 1950-2000
Photographs -- Black-and-white photoprints -- 1940-2000
Photographs -- Glass -- Silver gelatin -- 20th century
Scrapbooks -- 20th century

Names:
Amalgamated Textiles Limited.
Booth, Virginia
Eastman Kodak Co.
Hillandale Farms
Hillandale Handweavers
PhotoMetric Corporation
Richard Bennett Associates, Inc.
Container Listing

Series 1: PhotoMetriC Apparatus Materials, 1948 - 1965

Box 1, Folder 1  Yonkler, T., Screen for Taking Measurements from Projections, U.S. Patent No. 2,547,425, 1951 April 3

Box 1, Folder 2  Booth, H., Photographic Fitting Method, U.S. Patent No. 2,563,451, 1951 August 7

Box 1, Folder 3  Waller, F., Method of Photographically Correcting Photographic Images of Objects, U.S. Patent No. 2,644,780, 1954 January 5

Box 1, Folder 4  Waller, F., Apparatus for Measuring Objects by Photography, U.S. Patent No. 2,644,784, 1954 January 5

Box 1, Folder 5  Science Comes to an Ancient Art report on PhotoMetriC process, 1948 April 20

Box 1, Folder 5  Diagram of PhotoMetriC room, undated

Box 1, Folder 5  Picture of PhotoMetriC camera, undated

Box 1, Folder 5  PhotoMetriC Operating Manual, 1955

Box 1, Folder 5  PhotoMetriC measurement photos, 1948, undated

Box 1, Folder 5  PhotoMetriC measurement photos, 1965

Box 7  PhotoMetriC measurement slides, circa 1950s

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Box 1, Folder 6  
*Time*, 1948 June 7

Box 4, Folder 2  
*Life*, 1948 June 7

Box 4, Folder 1  
*Fortune*, 1948 July

Box 1, Folder 6  
*Popular Science*, 1948 August

Box 6  
Scrapbook, 1948

Box 1, Folder 6  
PhotoMetriC advertising booklets, undated
Image(s)

Box 5, Folder 4  
PhotoMetriC advertising posters, undated

Box 1, Folder 6  
Opening announcement for new PhotoMetriC location in New Jersey, undated

Box 1, Folder 6  
Advertising photos, undated
Image(s)

Box 1, Folder 6  
Copy of film canister and mailing label, 1962

Reel OF 726.1  
*Science Comes to an Ancient Art* (16mm film), 1942

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Series 3: PhotoMetriC Retail Materials, 1958 - 1974

Box 1, Folder 7  Copy of instructions for PhotoMetriC order taker/operator, undated

Box 1, Folder 7  PhotoMetriC Alteration Tickets, undated

Box 1, Folder 7  PhotoMetriC lab Assignment of Order Numbers forms, undated

Box 1, Folder 7  PhotoMetriC Work Sheets, undated

Box 5, Folder 1  Order forms for PhotoMetriC garment, undated

Box 5, Folder 2  Order forms for PhotoMetriC garments, undated

Box 1, Folder 7  Postcards for notice of shipment to customer, undated

Box 1, Folder 8  Henry Booth's personal PhotoMetriC garment orders and memos, 1958 - 1969

Box 1, Folder 8  Photograph of Henry Booth's PhotoMetriC measurement session, undated

Box 2, Folder 1  PhotoMetric price chart, 1968 June 27

Box 2, Folder 1  PhotoMetriC price chart (revised), 1968 December

Box 2, Folder 1  PhotoMetriC price chart, 1968 December

Box 2, Folder 1  PhotoMetriC price chart, 1971 January

Box 2, Folder 1  PhotoMetriC style book, *Dimensions in Fashion*, 1964

Box 2, Folder 1  PhotoMetriC style book, 1970

Box 2, Folder 2  PhotoMetriC style book, 1972

Box 2, Folder 2  PhotoMetriC style book, 1974

Box 2, Folder 3  Price List Fall, 1974

Box 2, Folder 3  Photos of Tom James store, probably a PhotoMetriC outlet, circa 1970s

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### Series 4: PhotoMetriC General Business Materials, 1947 - 1974

**Box 2, Folder 5**  
Testimonial letters, 1947 - 1948

**Box 5**  
PhotoMetriC customer opinion scrapbook, 1947 - 1948

**Box 2, Folder 4**  
PhotoMetriC Corporation memos and financial records, 1962 May - 1969 August

**Box 2, Folder 5**  
*PhotoMetriC and YOU* booklets, undated

**Box 2, Folder 5**  
*What A Retailer Wants To Know About The PhotoMetriC Process* brochures, undated

**Box 4**  
Richard Bennett Inc. meeting scrapbook, circa 1953

**Box 2, Folder 5**  
*Resume of the PhotoMetriC Conference*, 1963 February 25-26

**Box 2, Folder 5**  
PhotoMetriC sales meeting packet, 1974 September 21

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Series 5: Hillandale Handweavers, 1960 - 1962

Box 3, Folder 1  
*Connecticut Life*, 1960 May

Box 3, Folder 1  
Hillandale guest register, 1960 September 26-1962 September 8

Box 2, Folder 6  
Telegrams to Robert Booth, 1960 October 12

Box 3, Folder 2  
*American Fabrics*, Spring/Summer 1962

Box 3, Folder 2  
Poster version of *American Fabrics* article, Spring/Summer 1962

Box 5, Folder 3  
*Christian Science Monitor* page, 1964 December 22

Box 2, Folder 6  
Copies of *Christian Science Monitor* article, 1964 December 22

Box 2, Folder 6  
Photos of Hillandale/PhotoMetriC dinner, 1964 December

Box 2, Folder 6  
Hillandale cloth brand labels and paper tag, undated