



Smithsonian  
*National Museum of American History*  
*Kenneth E. Behring Center*

## Guide to the Sterling Drug, Inc. Records

NMAH.AC.0772

Alison Oswald

2018-2019

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## Collection Overview

<b>Repository:</b>	Archives Center, National Museum of American History
<b>Title:</b>	Sterling Drug, Inc. Records
<b>Identifier:</b>	NMAH.AC.0772
<b>Date:</b>	1867-1993
<b>Extent:</b>	120 Cubic feet (261 boxes, 16 map-folders)
<b>Creator:</b>	Sterling Drug, Inc. Winthrop Chemical Company History Factory (Chantilly, Virginia) Bayer Company
<b>Language:</b>	Multiple languages  Some materials in Arabic, Bengali (Bangla), Chinese, Dutch, French, German, Greek, Hungarian, Japanese, Norwegian, Polish, Portuguese, Romanian, Russian, Spanish, Swedish, Turkish, and Yiddish.
<b>Digital Content:</b>	<a href="#">Image(s): Sterling Drug, Inc. Records</a> <a href="#">Image(s): [Advertisement comparing Talwin's ability to relieve pain to attitudes toward pain in Greek tragedy.]</a>

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## Administrative Information

### Immediate Source of Acquisition

Collection donated to the Archives Center by the History Factory through Bruce Weindruch (President and CEO), in 2001.

### Provenance

In 1991 Sterling Drug retained the History Factory, a for-profit, private company that appraises, processes, manages, stores, and moves archival collections. History Factory processed and provided reference access to the collection until Sterling Drug's divestiture in 1995. The History Factory contacted the companies (Bayer Corporation, Sanofi Pharmaceuticals, Inc., Nycomed, Inc., Bristol Myers Squibb Company, and SmithKline Beecham) about their ownership of materials within the Sterling Drug, Inc. Collection and received disposition rights. The History Factory donated the archival collection to the Archives Center in 2001 and related artifacts to the Division of Science, Medicine and Society.

### Related Materials

#### **Materials at the Archives Center, National Museum of American History**

NW Ayer and Sons Incorporated Advertising Agency Records (AC0059)

Warsaw Collection of Business Americana, Series: Patent Medicines (NMAH.AC.0060)

Parke-Davis Company Records (NMAH.AC.0001)

Norwich Eaton Pharmaceuticals, Inc. Records (NMAH.AC.0329)

Syntex Collection of Pharmaceutical Advertisements (NMAH.AC.0821)

Garfield & Company Records (NMAH.AC.0820)

### **Materials at the National Museum of American History**

Smithsonian Libraries Trade Literature Collection

Division of Medicine and Science holds artifacts related to Sterling Drug, Inc. that include a banner, flag, product packaging, memorabilia, a colander, and a soap dispenser. See accessions 2001.0314, 2004.0129, and 2018.5001.

## Processing Information

Collection processed by Alison Oswald, archivist, 2018-2019.

## Preferred Citation

Sterling Drug, Inc. Records, Archives Center, National Museum of American History

## Restrictions on Access

Collection is open for research, but is stored off-site and special arrangements must be made to work with it. Unprotected photographs must be handled with gloves.

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## Historical

Sterling Drug was founded in Wheeling, West Virginia in 1901 by two childhood friends, William E. Weiss and Albert H. Diebold, to manufacture and sell a pain-relieving preparation called "Neuralgine." The company's original name was Neuralgyline. Within a few years, Weiss and Diebold realized that expansion required more product lines and that this would be best obtained by acquisition. This policy continued throughout the life of the organization. At least 130 companies were acquired directly or indirectly between 1902 and 1986. In 1913, Weiss and Diebold established intangible assets (trademarks, patents, and copyrights) and tangible assets (offices and plants). By 1914, the company set-up proprietary agencies for overseas trading. Weiss and Diebold changed the name of the company in 1917 from Neuralgyline, which was difficult to say, to Sterling Products.

Sterling Products benefited from World War I. Because supplies of drugs from Germany were cutoff by the Allied blockade, they established the Winthrop Company to manufacture the active ingredients. After the war, Sterling acquired the American Bayer Company in December 1918. They established a separate subsidiary, the Bayer Company, to market Bayer Aspirin. During the 1930s, Winthrop made Sterling a leader in the pharmaceutical field with such renowned products as Luminal, the original phenobarbital; Salvarsan and Neo-Salvarsan, the first effective drugs in the treatment of syphilis; Prontosil, the first

of the sulfa drugs; and Atabrine, the synthetic antimalarial that replaced quinine during World War II. The company expanded overseas in 1938, and eventually operated about seventy plants in about forty countries. Sterling was especially profitable in Latin America. By 1942, the use of Sterling Products as a name was confusing and could not be licensed to conduct business in some states. Therefore, the company namechanged to Sterling Drug, Inc.

In 1988, in order to avoid a hostile takeover by Hofmann-LaRoche, Sterling became a division of Eastman Kodak and remained one until 1994 when Kodak disposed of its health-related businesses. This left Sterling broken up with Sanofi purchasing Sterling's ethical business; Nycomed of Norway purchasing the diagnostic imaging; and SmithKline Beecham purchasing the worldwide over-the counter pharmaceutical business.

### Source

Collins, Joseph C. and John R. Gwilt. "The Life Cycle of Sterling Drug, Inc." *Bulletin for the History of Chemistry*, Volume 25, Number 1, 2000.

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## Scope and Contents

The collection contains domestic and foreign advertising for both pharmaceutical and consumer health care products; sales and marketing materials for pharmaceuticals aimed at physicians, such as brochures, package inserts, reports, catalogs, price lists, manuals; the company's business and administrative papers, including annual reports, news releases, clippings, newsletters and publications, financial and corporate files, histories, and photographs.

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## Arrangement

The collection is divided into four series. In most instances, original folder titles were retained. In circumstances where there was no folder title, the processing archivist created one derived from the nature of the materials. The contents of some folders were combined.

Series 1: Products, 1946-1948

Series 2: Advertising, 1902-1984

Series 3: Sales and Marketing, 1881-1979

Series 4: Corporate, 1896-1993

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## Names and Subject Terms

This collection is indexed in the online catalog of the Smithsonian Institution under the following terms:

Subjects:

- Analgesics
- Anesthesia
- Antibiotics
- Barbiturates

Medicine  
Pharmaceutical industry  
advertising

Types of Materials:

Advertisements -- 20th century  
Brochures  
Business records -- 20th century  
Catalogs  
Clippings  
Financial records  
Manuals  
Newsletters -- 20th century  
Photographs -- 20th century  
Press releases  
Price lists

Names:

Eastman Kodak Co.  
History Factory (Chantilly, Virginia)

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## Container Listing

### Series 1: Products, 1946-1948

This series consists of packaging, labels, photographs, and negatives for products produced by or for Sterling Drug Inc. Many of the companies represented in this series were acquired by Sterling Drug, Inc.

The pharmaceuticals represented include analgesic, bronchial and decongestant, astringent, hypnotic and anesthetic products. Also included are vitamin compounds, anti-bacterial products, disease treatment products, women's medicines, veterinary products, pain relivers, dental needs, cold medicines, bulk chemicals, food additives, paint and waterproofing products and household products.

The materials are arranged alphabetically by product.

#### Subseries 1.1: Pharmaceutical Products, 1946-1948

When the United States entered World I, the Alien Property Custodian seized the U.S. properties of many enemy aliens. Among these properties were the shares of the Bayer Company that were owned by Germans, who had sought to establish a business in the American market. After the 1918 Armistice, the government offered the Bayer stocks for sale at public auction to the highest American bidder. For \$5,310,000, Sterling acquired a large plant near Albany, New York, a relatively little known product called Aspirin, and a number of pharmaceuticals. A separate Sterling subsidiary, also called The Bayer Company, was formed to market Aspirin. The success of Aspirin increased rapidly as people became aware of its therapeutic properties.

Box 1, Folder 1	Betaxin (Winthrop Chemical Co.), circa 1930s
Box 1, Folder 2	Dr. Caldwell's Senna Laxative (Dr. W.B. Caldwell Inc. ), 1942
Box 1, Folder 3	Cantaxin (Winthrop Chemical Co.), circa 1930s
Box 1, Folder 4	Castoria (Centaur-Coldwell, Division of Sterling Drug Co.), circa 1870s-circa 1940s
Box 1, Folder 5	Charme Caessant (Dalon), circa 1920s
Box 1, Folder 6	Chinioform (Winthrop Products, Inc.), circa 1950s
Box 1, Folder 7	Desynon (Alba Pharmaceutical Co., Inc.), undated
Box 1, Folder 8	Diaparene, circa 1960s
Box 239, Folder 1	Dodson's Liver Tone, 1920s
Box 1, Folder 9	Drometil (Winthrop Products, Inc.), undated
Box 1, Folder 10	Dulvedena (Winthrop Products, Inc.), circa 1950s
Box 1, Folder 11	Dynaltone Chloride (Cook-Waite Laboratories Inc.), circa 1950s
Box 1, Folder 12	Dynium Chlorida (Cook-Waite Laboratories Inc.), circa 1950s

Box 1, Folder 13	Endowin Products, Inc. , undated
Box 1, Folder 14	Eumydrin (Bayer Pharma Pty. Ltd.), undated
Box 1, Folder 15	Fonteyn (Fonteyn of Paris), circa 1960s
Box 1, Folder 16	Formula 1 (Glenbrook Laboratories), undated
Box 1, Folder 17	Formula 2 (Glenbrook Laboratories), undated
Box 1, Folder 18	Fowl laryotrachetis (Delaware Poultry Laboratories), undated
Box 1, Folder 19	Headliner (Consolidated Aerosols Ltd) . , undated
Box 1, Folder 20	Hypaque (Bayer Products Co.), undated
Box 1, Folder 21	Infectious Bronchitis Vaccine (Delaware Poultry Laboratories), undated
Box 1, Folder 22	Kling dental plate powder (Centaur Co. Division of Sterling Drug Co.), undated
Box 1, Folder 23	Dr. I. W. Lyons tooth tablets, 1870s-1890s
Box 1, Folder 24	Lysol Disinfectant, undated
Box 1, Folder 25	Negram (Bayer Products Co.), 1969
Box 1, Folder 26	Negram (Winthrop Laboratories, Division of Sterling Drug Co.), 1960s
Box 1, Folder 27	Neotopanol (Cook-Waite Laboratories), undated
Box 1, Folder 28	Novalgin (Bayer Products Ltd.), 1946-1947
Box 1, Folder 29	Nyal Decongestant (Nyal Company), undated
Box 1, Folder 30	Nyal Catalogue (Nyal Company, Division of Sterling Drug Pharmaceuticals Pty. Ltd.), 1950s
Box 1, Folder 31	Odylen (Winthrop Chemical Co. Inc.), 1940s
Box 1, Folder 32	Omnadin (Winthrop Chemical Co. Inc.), 1930s
Box 1, Folder 33	Orthofoam (Hametz Laboratories Inc.), 1950s
Box 1, Folder 34	Oxylite (Sterwin Chemicals Inc.), undated
Box 1, Folder 35	Panadol (Frederick Stearns and Co.), undated
Box 1, Folder 36	Phillips Milk of Magnesia, undated
Box 1, Folder 37	Picatyl (Winthrop Products Inc.), 1950s



Box 1, Folder 38	Procaine Hydrochloride (Winthrop Laboratories Inc.), 1950s
Box 1, Folder 39	Procaine Pencillin (Winthrop Stearns Inc.), undated
Box 1, Folder 40	Procarmin (Esta Medical Laboratories Inc.), 1950s
Box 1, Folder 41	Prophylactic paste (Cook-Waite Laboratories Inc.), 1950s
Box 1, Folder 42	Pulbit (Winthrop Chemical Co. Inc.), 1940s
Box 1, Folder 43	Pyraminal (H.A. Metz Laboratories Inc.), 1940s
Box 1, Folder 44	Repodral (Winthrop Products Inc.), undated
Box 1, Folder 45	Skiodan (Winthrop Chemical Co. Inc.), 1940s
Box 1, Folder 46	Sulphanilamide (Frederick Stearns and Co.) , undated
Box 1, Folder 47	Stearns' Toothache (Frederick Stearns and Co.) , 1940s
Box 1, Folder 48	Supacidyl (Winthrop Products Inc.), 1960s
Box 1, Folder 49	Syndal (Winthrop-Stearns Inc.), 1948
Box 1, Folder 50	Theocin soluble (Winthrop Chemical Co. Inc.), 1940s
Box 1, Folder 51	Tonico Ross (Sydney Ross Co.), 1950s
Box 1, Folder 52	Tumtans (Aerosol Laboratories), undated
Box 1, Folder 53	Teolon (Winthrop Products Inc.), undated
Box 1, Folder 54	12 Bore, 1950s
Box 2, Folder 1	Vigantol (Winthrop Chemical Co. Inc.), 1940s
Box 2, Folder 2	Vitamin B Complex (Winthrop Products Inc.), 1950s
Box 2, Folder 3	White's Cream Vermifuge (Dr. W.B. Caldwell Co. Division of Sterling Drug), 1940s
Box 2, Folder 4	White Pine and Tar Compound (Frederick Stearns and Compania), undated
Box 2, Folder 5	Winvac (Winthrop Laboratories Division) , undated
Box 2, Folder 6	Winstrol (Winthrop Laboratories), 1960s
Box 2, Folder 7	Zobenol (Winthrop Products Inc.), undated
Box 2, Folder 8	Marcaine-Sulfamylon (Scrapbook), 1960s-1970s
Box 2, Folder 9	Synodol-Zephiran (Scrapbook), 1960s-1970s

Box 228                      Winthrop Products Ltd. (England) distributors and suppliers overseas, undated

**Subseries 1.2: Product Labels, undated**

Box 74, Folder 1            Product Labels, A-M, undated

Box 74, Folder 2            Product Labels, N-Z, undated

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## Series 2: Advertising , 1902-1984

This series consists of foreign and domestic advertising for both pharmaceutical and consumer health care products. Products with the largest representation include: Bayer, California Syrup of the Figs, Fletcher's Castoria, and Phillips Milk of Magnesia. The advertisements are from general publications and trade journals for the drug and medical industry.

California Syrup of the Figs was a children's laxative and the advertisements focus on the mother and child. Fletcher's Castoria contains some of the oldest advertisements, dating from 1896. The most popular Fletcher's Castoria slogan was "Children Cry for Fletcher's Castoria" which was used in advertisements from 1890 to the 1920s. Some original artwork for these advertisements can be found here.

### Subseries 2.1: Foreign Advertisements, 1903-1983

Box 2, Folder 10	Andrew's Liver Salt, 1937-1940
Box 2, Folder 11	Andrew's Liver Salt, 1947
Box 260, Folder 5	Andrew's Liver Salts, 1938
Box 240, Folder 1A	Atebring Plasmochin (German), 1930s
Box 246, Folder 4	Azo-Wintomylon, 1972
Box 2, Folder 12	Bayer Stearns of England (Valentine), undated
Box 246, Folder 4	Benoral, 1975
Box 260, Folder 4	Beserol (Spanish), undated
Box 239, Folder 2	Braxy-Blackleg Vaccine (Bayer Products Limited), circa 1950s
Box 246, Folder 4	Bronkosol, 1979-1980
Box 2, Folder 13	California Syrup of Figs, 1930
Box 231, Folder 3	California Syrup of Figs (England), 1925-1935
Box 231, Folder 4	California Syrup of Figs (India), 1923-1934
Box 231, Folder 5	California Syrup of Figs (Australia and New Zealand), 1925-1930
Box 231, Folder 6	California Syrup of Figs (India and South Africa), 1923-1935
Box 231, Folder 7	California Syrup of Figs (Belgium, Netherlands, Norway, Sweden, and Switzerland), 1924-1931
Box 2, Folder 14	Cascarets, 1920
Box 260, Folder 5	Cascarets, 1942
Box 246, Folder 4	Condol, 1972

Box 239, Folder 3	Danderine, 1936
Box 260, Folder 5	Danderine, undated
Box 246, Folder 5	Danol, 1983
Box 2, Folder 15	Diamond Dyes, 1939
Box 2, Folder 16	Eumydrin, 1950s
Box 2, Folder 17	Fletcher's Castoria (French), undated
Box 2, Folder 18	Fletcher's Castoria (German), 1903
Box 2, Folder 19	Fletcher's Castoria (India, Bengali), 1903 Butto Kristo Paul (b. 1835) in Bengal founded B.K. Paul and Company, making it a household name through the use of advertisements in newspapers, magazines, and almanacs. B.K. Paul stocked and sold Fletcher's Castoria.
	Source
	Private Records of Some Leading Families of Early Colonial Bengal (EAP 906), Endangered Archives Programme, British Library, UK.
Box 2, Folder 20	Fletcher's Castoria (French), 1904
Box 245, Folder 5	Fletcher's Castoria (French), 1908
Box 245, Folder 6	Fletcher's Castoria (German), 1917-1922
Box 245, Folder 7	Fletcher's Castoria (Spanish), 1904-1905
Box 232, Folder 6	Fletcher's Castoria (German and French Canadian), 1908-1931
Box 260, Folder 5	Fletcher's Castoria, 1931
Box 239, Folder 6	Fortral (Bayer Products Ltd.), 1969
Box 246, Folder 5	Franol, 1982
Box 246, Folder 4	Hexopal, 1970
Box 246, Folder 4	Integrin, 1971-1972
Box 246, Folder 4	lotawin, 1973
Box 239, Folder 4	Levaphed, circa 1950s
Box 246, Folder 4	Linodil, 1972
Box 246, Folder 5	Lobak, 1980

- Box 260, Folder 4      Mejoral (Spanish), undated  
Contains a point-of-purchase advertisement card of a waitress with a tray of drinks, circa 1940s.
- Box 260, Folder 5      Midol, undated
- Box 2, Folder 21      Milk of Magnesia (England) , 1927
- Box 2, Folder 22      Milk of Magnesia (Spanish) , 1940
- Box 2, Folder 23      Milk of Magnesia (Portuguese) , 1940s
- Box 246, Folder 4      Neg-gram, 1971
- Box 2, Folder 24      Neophyrn (England), 1950s
- Box 246, Folder 5      Pyrogastrone, 1980
- Box 2, Folder 25      Multiple products (German), 1954
- Box 239, Folder 5      Veterinary advertisements (Bayer Products Ltd.), circa 1950s
- Box 110, Folder 3      Portuguese Advertisements, 1929  
*1 Volume*
- Box 110, Folder 7      Chas. Meyen and Company, price list (German advertising company), undated

### Subseries 2.2: Domestic Advertisements, 1902-1984

- Box 246, Folder 3      Act-AI, undated
- Box 233, Folder 3      Andrews Liver Salts, 1931
- Box 233, Folder 3      Andrews Effervescent Salt, 1931
- Box 233, Folder 5      Arema, 1939
- Box 246, Box 2      Asaped, 1978
- Box 233, Folder 6      Atalpa Water, 1925
- Box 245, Folder 1      Bayer Aspirin, 1952, 1971
- Box 252, Folder 1      Bayer Aspirin, circa 1950s
- Box 260, Folder 1      Bayer Dust-Uspulan, 1918-1919
- Box 245, Folder 1      Bayer Seed Treatment, undated
- Box 233, Folder 2      B-E-T-S, 1948

Box 2, Folder 26	B-E-T-S, 1947
Box 260, Folder 1	Bismuth Ice, 1925
Box 252, Folder 2	Bonnington's Irish Moss, undated
Box 260, Folder 1	Cal-Aspirin, 1944
Box 2, Folder 27	Dr. Caldwell's Syrup Pepsin, 1920s
Box 233, Folder 5	Dr. Caldwell's Syrup Pepsin, 1928
Box 233, Folder 2	Calciferol, 1948
Box 231, Folder 2	California Syrup of Figs, 1912-1924
Box 2, Folder 28	California Syrup of Figs, 1920, 1924
Box 2, Folder 29	California Syrup of Figs, 1936
Box 231, Folder 8	California Syrup of Figs , 1927-1934
Box 233, Folder 7	California Syrup of Figs, 1930
Box 2, Folder 30	Campho-Phenique, 1970s
Box 239, Folder 7	Cascarets, 1920
Box 233, Folder 1	Cascarets, 1912-1932
Box 260, Folder 2	Cascarets, undated
Box 245, Folder 1	Ceresan, 1930-1931
Box 233, Folder 7	Congestine tablets, 1925
Box 239, Folder 10A	Creamalin, 1940
Box 233, Folder 3	Creamalin, 1939-1940
Box 246, Box 2	Curtasal, 1940
Box 239, Folder 11	Danderine, 1920
Box 260, Folder 2	Danderine, 1929-1936
Box 246, Folder 3	Danol, 1984
Box 2, Folder 31	Deltaxin, 1948
Box 239, Folder 12	Deltaxin, 1949

Box 233, Folder 2	Deltaxin, 1948-1949
Box 239, Folder 14	Diaperene, circa 1950s
Box 233, Folder 7	Dia Quinine Syrup, 1926
Box 260, Folder 1	Dipdust Uspulan, 1926-1927
Box 233, Folder 2	Disulon, 1939
Box 2, Folder 32	Dodson's Liver Tone, 1922
Box 233, Folder 7	Dodson's Liver Tone, 1914-1926, 1929
Box 240, Folder 2	Drisdol, 1940s
Box 2, Folder 33	Erugan, 1930s
Box 239, Folder 13	Espanade Salts, 1918
Box 233, Folder 7	Espanade Salts, 1918-1921
Box 260, Folder 1	Eulan, 1923-1924
Box 2, Folder 34	Evieyl, 1930s
Box 240, Folder 1	Evipal Soluble, 1940s
Box 2, Folder 35	Fergon, undated
Box 239, Folder 15	Fizrin, circa 1940s
Box 2, Folder 36	Flavaxin Soluble, 1930s
Box 239, Folder 8	Fletcher's Castoria, 1896, 1900
Box 239, Folder 9	Fletcher's Castoria (print) , 1921
Box 239, Folder 10	Fletcher's Castoria, 1946-1947
Box 245, Folder 2	Fletcher's Castoria, 1903-1905
Box 245, Folder 3	Fletcher's Castoria, 1946-1948
Box 245, Folder 4	Fletcher's Castoria, 1949-1950
Box 232, Folder 1	Fletcher's Castoria, 1897, 1908-1916
Box 232, Folder 2	Fletcher's Castoria, 1902-1910
Box 232, Folder 3	Fletcher's Castoria, 1911-1918

Some materials in Yiddish. Includes packaging.

Box 232, Folder 4	Fletcher's Castoria, 1906-1921 Some materials in Yiddish.
Box 232, Folder 5	Fletcher's Castoria, 1922
Box 2, Folder 37	Fletcher's Castoria, 1920s
Box 2, Folder 38	Fletcher's Castoria, 1947
Box 233, Folder 6	Fluff Shampoo, 1918-1919
Box 246, Folder 3	Franol, undated
Box 2, Folder 39	Freezone, 1923
Box 233, Folder 4	Freezone, 1925-1927
Box 2, Folder 40	"A Good Drugstore", 1950s
Box 233, Folder 5	Halitox, 1928
Box 2, Folder 41	Dr. James Headache Powder, 1920
Box 233, Folder 2	Dr. James Headache Powder, 1913-1928
Box 233, Folder 6	Heet, 1925
Box 233, Folder 7	Heet, 1925-1926
Box 260, Folder 1	Heet, 1924
Box 252, Folder 3	Hypaque, 1957
Box 239, Folder 16	Jayne's Carminative, Jayne's Expectorant, Jayne's Vermifuge, 1940-1948
Box 233, Folder 5	Jayne's Expectorant, 1941
Box 3, Folder 1	Dr. Jayne's P-W for pin worms, 1944-1947
Box 3, Folder 2	Joint-Ease, 1920
Box 233, Folder 6	Kirk's Cod Liver Extract, 1925
Box 239, Folder 17	Larvex, 1925
Box 233, Folder 7	Larvex, 1925
Box 246, Box 2	Lenium, 1940
Box 246, Folder 3	Lobak, 1982



Box 3, Folder 3	Dr. I.W. Lyons Tooth Powder, 1870s-1947
Box 233, Folder 2	Dr. Lyon's Tooth Powder, 1939-1945
Box 233, Folder 1; Box 252, Folder 4	Dr. Lyon's Tooth Powder, 1941
Box 3, Folder 4	Midol, 1957
Box 233, Folder 2	Milma, 1936
Box 3, Folder 5	Mulsified cocoanut oil shampoo, 1946
Box 246, Folder 3	Negram, 1970
Box 3, Folder 6; Map-folder 2	Neo-synephrine, 1979
Box 252, Folder 4	Neuralgine, undated
Box 3, Folder 11	No-To-Bac, 1920
Box 233, Folder 2	No-To-Bac, 1923
Box 233, Folder 7	No-To-Bac, 1920
Box 245, Folder 1	Nu-Green, 1928
Box 246, Box 2	Nutrena Chick Starter, 1957
Box 239, Folder 18	Orchid White, 1918
Box 233, Folder 6	Orchid White, 1918-1927
Box 3, Folder 9	Otamylon, 1930s
Box 3, Folder 10	Outgro, 1921
Box 233, Folder 7	Outgro, 1924
Box 246, Folder 3	Palohex, 1963
Box 233, Folder 5	Pape's Cold Compound, 1927, 1936
Box 3, Folder 7	Pape's diapepsin, 1924
Box 233, Folder 5	Papes Diapepsin, 1928
Box 3, Folder 8	Pape's diapepsin, 1931
Box 239, Folder 16	Pin Worms, 1948

Box 233, Folder 5	Pin Worms, 1940-1941
Box 252, Folder 5	Phillips' Cleansing Cream, undated
Box 233, Folder 7	Quinine Foam, 1925
Box 239, Folder 19	Roccal, circa 1940s
Box 3, Folder 14	Roccal-D (scratch and sniff), 1970
Box 3, Folder 12	Semesan disinfectants, 1927
Box 245, Folder 1	Semesan, 1931
Box 260, Folder 1	Solvite, 1918-1919
Box 3, Folder 15	Sulfathiazole-Alba, 1940
Box 252, Folder 6	Theominal, undated
Box 260, Folder 2	Tiz, undated
Box 3, Folder 13	Tooth-Soothe, 1925
Box 233, Folder 6	Tooth-Soothe, undated
Box 233, Folder 6	Touch White, 1925
Box 260, Folder 3; Box 252, Folder 7	Tussy, 1959-1960s
Map-folder 3	Tussy Moisture Lotion, 1960-1961 Includes original artwork, proofs, and main illustrations by Young and Rubicam of New York City.
Map-folder 4	Tussy Fragrances, circa 1960 Includes artwork by Julian Mansfield Associates.
Map-folder 5	Tussy Beauty Products, 1959-1961 Includes original artwork, progressive proofs, main illustrations, carton illustrations, and unfinished sketches for 'beauty diet' facial cream, Five-in-one lipstick, Budding Beauty, Sahdo-Rama, Wind and Weather, and Midnight by Young and Rubicam of New York City.
Map-folder 6; Map-folder 7	Tussy unused sketches, layouts and proofs, circa 1960s
Map-folder 8	Tussy Facial Masque, circa 1960s Includes original artwork, and main illustration by Young and Rubicam of New York City.
Map-folder 9	Tussy Beauty Products, 1959-1961

	Includes progressive proofs, original artwork and main illustrations for Tussy Pink Cleaning Cream, Tussy Amber Red Lipstick, Tussy Eye Makeup, Tussy Autumn Rose Lipstick, and Bright Secret (fragrance).
Map-folder 10	Tussy Beauty Products, 1961-1962 Includes original artwork, main illustrations and ektachromes of Tussy Eye Cream, Tussy Eye Makeup, and Tussy Dry SKin Cleaner.
Map-folder 11	Tussy Deodorant, 1959-1961
Map-folder 12	Tussy Moisture Lotion, 1961
Box 233, Folder 5	Vegex, 1929
Box 233, Folder 2	Vitamin B1, 1940
Box 3, Folder 16	Winthrop Group of Companies , 1960
Box 252, Folder 8	Zelio (artwork) , undated
Box 233, Folder 2	Zephiran, 1939
Box 233, Folder 2	Combination advertisements, 1920
Box 255, Item 1	Tussy printing plate, moisture lotion, 1959-1961
Box 255, Item 2	Tussy printing plate, roll-on deodorant, 1959-1960
Box 255, Item 3	Tussy printing plate, facial masque, 1959-1961
Box 255, Item 4	Tussy printing plate, eye cream, 1959-1961
Box 255, Item 5-6	Tussy printing plate, facial masque, 1959-1961
Box 255, Item 7	Tussy printing plate, eye cream, 1959-1961
Box 255, Item 8	Tussy printing plate, calibration test object, 1959-1961
Box 256, Item 1	Tussy printing plate, calibration test object, 1959-1961
Box 256, Item 2	Tussy printing plate, calibration test object, 1959-1961
Box 256, Item 3	Tussy printing plate, deodorant, 1959-1961
Box 256, Item 4	Tussy printing plate, medicare, 1959-1961
Box 256, Item 5	Tussy printing plate, deodorant, 1959-1961
Box 256, Item 6-7	Tussy printing plate, medicare, 1959-1961
Box 258, Item 1	Tussy printing plate, deodorant, 1959-1961

Box 258, Item 2	Tussy printing plate, medicare, 1959-1961
Box 258, Item 3	Tussy printing plate, eye cream, 1959-1961
Box 258, Item 4	Tussy printing plate, deodorant, 1959-1961
Box 258, Item 5-7	Tussy printing plate, 5 in 1 lipstick, 1959-1961
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## Series 3: Sales and Marketing, 1881-1979

### Subseries 3.1: Physician Sales Materials (product information)

This subseries consists of marketing materials for pharmaceuticals and over-the-counter products, such as brochures, flyers, packaging inserts and reports. The brochures describe the use, properties and recommended dosages of the pharmaceuticals. Because the materials were intended for physicians, most are written using detailed medical terminology. There are examples of colorful and visually interesting brochures featuring people and reproductions of famous paintings. The materials are arranged alphabetically by product name. If the materials are in a language other than English, it is noted parenthetically.

The Bayer Company of Leverkusen, Germany, produced most of the brochures that date from the 1930s. It marketed its products to all European, South American, and Asian countries. Any brochures in English produced by Bayer Leverkusen were marketing German Bayer products in England.

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Box 117, Folder 26	Phanodorm (Poland), 1930s
Box 117, Folder 27	Phanodorm (Russian), 1930s
Box 117, Folder 28	Phanodorm (Spanish/Portuguese), 1930s
Box 117, Folder 29-31	Phanodorm (South Africa), 1930s
Box 117, Folder 32	Phanodorm , 1930s
Box 117, Folder 33	Phanodorm, 1961-1967
Box 117, Folder 34	Phanodorm, 1930

Box 95, Folder 12	Phanodorm, undated
Box 117, Folder 35	Phenacetine report, 1944
Box 117, Folder 36	Phenacetine report, 1964
Box 117, Folder 37-38	Phenacetine report (German), 1930s
Box 117, Folder 39	Phenalgetin (German), 1980s
Box 117, Folder 40	Phenarsine reports, 1945
Box 117, Folder 41; Box 185, Folder 25	Phenarsine hydrochloride, 1942
Box 117, Folder 42	Phenobol, 1930s
Box 117, Folder 43	Phenylephrine, 1947-1966
Box 95, Folder 13	Phenobarbital, undated
Box 95, Folder 14	Phenylephrine, undated
Box 253, Folder 1	Phillips' Deodorant Lotion, undated
Box 117, Folder 44	Phillips Milk of Magnesia, 1940s-1950s
Box 117, Folder 45	Phillips Milk of Magnesia, 1962
Box 117, Folder 46	Phillips Milk of Magnesia report (German), 1930
Box 95, Folder 15	pHisoDan, undated
Box 118, Box 1	Phisoac, 1957-1967
Box 118, Box 2	Phisodan, 1962-1971
Box 118, Box 3	Phisodan (Australia), 1963
Box 95, Folder 16	pHisoDerm, undated
Box 118, Box 4	Phisoderm reports, 1945
Box 118, Box 5	Phisoderm reports, 1945-1949
Box 118, Box 6	Phisoderm , 1950-1959
Box 118, Box 7	Phisoderm , 1963-1969
Box 118, Box 8	Phisoderm , 1970-1973

Box 95, Folder 17-19; Box 96, Folder 1-3	pHisoHex, undated INcludes images of doctors, teenagers (with acne), nurses, infants, and people washing their hands and face.
Box 118, Box 9	PhisoHex, 1950
Box 118, Box 10	PhisoHex, 1951
Box 118, Box 11	PhisoHex, 1952
Box 118, Box 12	PhisoHex, 1953
Box 118, Box 13	PhisoHex, 1954
Box 118, Box 14	PhisoHex, 1955
Box 119, Folder 1	PhisoHex, 1956
Box 119, Folder 2	PhisoHex, 1957
Box 119, Folder 3	PhisoHex, 1955-1958
Box 119, Folder 4	PhisoHex, 1959
Box 119, Folder 5	PhisoHex, 1960
Box 119, Folder 6-7	PhisoHex, 1961
Box 120, Folder 1-2	PhisoHex, 1962
Box 120, Folder 3-5	PhisoHex, 1963
Box 120, Folder 6	PhisoHex, 1964
Box 121, Folder 1A	PhisoHex, 1966
Box 121, Folder 1	PhisoHex, 1966
Box 121, Folder 2	PhisoHex, 1967
Box 121, Folder 3-4	PhisoHex, 1968
Box 122, Folder 1	PhisoHex, 1969
Box 122, Folder 2	PhisoHex, 1970
Box 122, Folder 3	PhisoHex, 1971
Box 122, Folder 4	PhisoHex, 1972
Box 122, Folder 5	PhisoHex, 1973



Box 122, Folder 6	PhisoHex, 1974
Box 122, Folder 7	PhisoHex, 1975
Box 122, Folder 8	PhisoHex, 1976
Box 122, Folder 9	PhisoHex, 1950-1959
Box 122, Folder 10	PhisoHex, 1960-1969
Box 122, Folder 11	PhisoHex, 1960-1963
Box 122, Folder 12	PhisoHex, 1971
Box 122, Folder 13	PhisoHex, 1959-1963
Box 122, Folder 14	PhisoHex, 1950-1959
Box 122, Folder 15	PhisoHex, 1960-1969
Box 122, Folder 16	PhisoHex, 1960-1972
Box 122, Folder 17	PhisoHex, 1950-1959
Box 122, Folder 18	PhisoHex, 1962-1967
Box 122, Folder 19-20	PhisoHex, 1972
Box 123, Folder 1	PhisoHex (Dutch), 1960
Box 123, Folder 2	PhisoHex (Scandinavian), 1950s-1960s
Box 123, Folder 3	PhisoHex (Spanish/Portuguese), 1960s
Box 123, Folder 4	PhisoHex (Swedish), 1970s
Box 123, Folder 5	PhisoHex (Swedish), 1965
Box 123, Folder 6	PhisoHex (Swiss), 1969-1973
Box 123, Folder 7	PhisoHex (German), 1962
Box 123, Folder 8	PhisoHex (German), 1950
Box 123, Folder 9	PhisoHex (Spanish), 1971
Box 123, Folder 10	PhisoHex (German), 1961-1962
Box 123, Folder 11	PhisoHex supplement to Tonus, 1971

Box 123, Folder 12	PhisoHex , 1967-1970
Box 123, Folder 13	PhisoHex , [1959?]
Box 123, Folder 14	PhisoHex advertisements, undated
Box 123, Folder 14	PhisoHex advertisements, 1966
Box 123, Folder 16	PhisoHex , 1969
Box 123, Folder 17	PhisoHex , 1968
Box 123, Folder 18	PhisoHex , 1950s
Box 123, Folder 19	PhisoHex , 1957-1959
Box 123, Folder 20	PhisoHex , 1968
Box 123, Folder 21	PhisoHex , 1969
Box 123, Folder 22	PhisoHex , 1969, 1976
Box 123, Folder 23	PhisoHex , 1969-1970
Box 123, Folder 24	PhisoHex , 1970
Box 123, Folder 24A	PhisoHex, typescript document, undated
Box 123, Folder 25	PhisoHex (Canada), 1951
Box 123, Folder 26	PhisoHex (Canada), 1959
Box 184, Folder 59	PhisoHex, 1950s
Box 253, Folder 2	pHisoHex/pHisoDerm/pHisoAc, 1964-1970
Box 123, Folder 27	Phosphate, undated
Box 123, Folder 28	Phosphocase, 1930s
Box 123, Folder 29	Phosvitanon, undated
Box 123, Folder 30	Physantrin, 1936
Box 123, Folder 31	Physantrin (French), 1930s
Box 123, Folder 32	Physantrin (German), 1930s
Box 123, Folder 33	Physantrin (Spanish), 1930
Box 123, Folder 34	Phytossan reports (German), 1937-1939

Box 123, Folder 35	Picatyl (Spanish), 1950s
Box 123, Folder 36	Picatyl (Spanish/Portuguese), 1950s
Box 123, Folder 37	Picatyl report , 1944
Box 123, Folder 38	Pimadin, 1962
Box 123, Folder 39	Pine Tar and Honey, 1940s
Box 96, Folder 4	Pipanol, undated
Box 124, Folder 1	Pipanol, 1950s-1970s
Box 124, Box 2	Pipanol, 1950s
Box 124, Box 3	Pipanol (Italian), 1950
Box 124, Box 4	Piperazine, 1930-1940
Box 124, Box 5	Piperazine (German), 1920s-1930s
Box 124, Box 6	Piperazin (French), 1932
Box 124, Box 7	Pirocyl, 1950s
Box 124, Box 8	Piroplasmosen report (German), 1931
Box 124, Box 9	Pituchionol report (German), 1932
Box 124, Box 10	Pituchionol (German), 1950s
Box 124, Box 11	Plancelo (Spanish), 1950s
Box 124, Box 12	Planor (Canada), 1950s
Box 124, Box 13-14	Planor (Canada), 1960s
Box 96, Folder 5	Planolar, undated
Box 124, Box 15	Plaquenil, 1950s
Box 124, Box 16	Plaquenil reports, 1950s
Box 124, Box 17-18	Plaquenil , 1960s
Box 125, Folder 1-2	Planquenil, 1960s
Box 125, Folder 3	Planquenil, 1970s
Box 125, Folder 4	Planquenil (Australia), 1950s

Box 125, Folder 5	Planquenil (Australia), 1960s
Box 125, Folder 6	Planquenil , 1960s
Box 125, Folder 7	Planquenil , 1960
Box 125, Folder 8	Planquenil , 1960s
Box 125, Folder 9	Planquenil (Dutch), 1960s
Box 125, Folder 10	Planquenil (French), 1960s
Box 125, Folder 11	Planquenil (German), 1960s
Box 253, Folder 3; Box 96, Folder 6	Planquenil, 1960s-1970s
Box 126, Folder 1	Plaquenil (Spanish), 1950s
Box 126, Folder 2	Plaquenil (Spanish), 1960s
Box 126, Folder 3	Plaquenil (Swedish), 1960s
Box 126, Folder 4	Plasmochin, 1920s
Box 126, Folder 5	Plasmochin reports, 1920s
Box 126, Folder 6	Plasmochin , 1930s
Box 126, Folder 7	Plasmochin reports, 1930s
Box 126, Folder 8	Plasmochin , 1940s
Box 126, Folder 9	Plasmochin , 1950s
Box 126, Folder 10	Plasmoquine (Australia), 1940s
Box 126, Folder 11	Plasmoquine , 1920s
Box 126, Folder 12	Plasmoquine reports, 1920s
Box 126, Folder 13	Plasmoquine , 1930s
Box 126, Folder 14	Plasmoquine reports, 1930s
Box 127, Folder 1	Plasmoquine, 1940s
Box 127, Folder 2	Plasmochin (Italian), 1920s
Box 127, Folder 3	Plasmochin , 1930s
Box 127, Folder 4	Plasmochin (Russian), 1930s

Box 127, Folder 5	Plasmochin (South Africa), 1930s
Box 127, Folder 6	Plasmochin (Spanish), 1920s
Box 127, Folder 7	Plasmochin (Spanish), 1930s
Box 127, Folder 8	Plasmochin (Spanish), 1930s
Box 127, Folder 9-10	Plasmochin (French), 1920s
Box 127, Folder 11	Plasmochin (French), 1920s
Box 127, Folder 12-13	Plasmochin (German), 1920s
Box 128, Folder 1-5	Plasmochin (German), 1930s
Box 128, Folder 6	Plewin, 1950s
Box 128, Folder 7	Plewin (Spanish), 1960s
Box 96, Folder 7	Plewin, undated
Box 73, Folder 27	Pluravit, undated
Box 128, Folder 8	Pluravit , 1940s
Box 129, Folder 1	Pluravit, 1950s
Box 129, Folder 2	Pluravit, 1960s
Box 129, Folder 3	Pluravit (Spanish), 1950s
Box 129, Folder 4	Pluraxin, 1940s
Box 129, Folder 5	Pluraxin, 1950s
Box 129, Folder 6	Pluraxin, 1960s
Box 129, Folder 7	Pluraxin (Australian), 1950s
Box 73, Folder 28	Pluraxim, undated
Box 129, Folder 8	Pneumasistin report (German) , 1920s
Box 129, Folder 9	Pneumokokken-Serum (German), 1930s
Box 73, Folder 29	PNS, undated

Box 129, Folder 10-11	PNS Suppositories, 1950s
Box 73, Folder 30	Polamidon, undated
Box 96, Folder 8	Poldeman, undated Includes a product piece shaped like a suitcase featuring countries from around the world and a piece shaped like a diaper for a baby; images of a runner, and a man trapped as a "prisoner in his own home." Poldeman was a drug used to combat diarrhea.
Box 129, Folder 12	Poldeman (Spanish), 1950s
Box 129, Folder 13	Poldeman (Spanish), 1940s-1950s
Box 130, Folder 1	Poldeman (Spanish), 1950s
Box 130, Folder 2-3	Poldeman (Spanish), 1960s
Box 96, Folder 9	Polytaxin, undated
Box 130, Folder 4	Polyactol, 1920s
Box 130, Folder 5	Polyactol (German) , 1920s
Box 130, Folder 6	Polytaxin and Polytone, 1946
Box 130, Folder 6A	Polytaxin , 1930s-1950s
Box 130, Folder 7	Pomaco, 1940
Box 130, Folder 8-9	Pomalin, 1960s
Box 130, Folder 10	Pomalin (Spanish), 1950s
Box 97, Folder 1	Pomalin, undated
Box 97, Folder 2	Pontalin, undated
Box 97, Folder 3-4	Pontocaine, undated
Box 130, Folder 11-12	Pontocaine , 1940s-1970s
Box 131, Box 1	Pontacaine (Australian), 1930s
Box 131, Box 2	Pantocaine reports, 1930s-1940s
Box 131, Box 3	Pantocaine (Finland), 1930s
Box 131, Box 4	Pantocaine (French), 1930s

Box 131, Box 5	Pantocaine reports (German), 1930s
Box 131, Box 6	Pantocaine reports (Spanish/Portuguese), 1930s-1950s
Box 131, Box 7	Pontocaine, 1930-1950
Box 131, Box 8	Pontocaine, 1960s-1970s
Box 131, Box 9-12	Pontocaine, 1930-1940
Box 132, Folder 1-2	Pontocaine, 1950-1970
Box 132, Folder 3	Pontocaine, 1950-1960
Box 132, Folder 4	Pontral, 1930
Box 97, Folder 5	Pontral, undated
Box 132, Folder 5	Porculin (trademark), 1961
Box 132, Folder 6	Postonol reports (German), 1939
Box 97, Folder 6	Preloban, undated
Box 132, Folder 7-8	Prebolan, 1930s
Box 132, Folder 9	Prebolan (French), 1930s
Box 132, Folder 10	Prebolan (German), 1930s
Box 132, Folder 11	Prebolan reports German), 1930s-1940s
Box 132, Folder 12	Prebolan (Spanish), 1930s
Box 132, Folder 13	Prepon (German), 1930s
Box 132, Folder 14	Prepon reports (German), 1930s
Box 132, Folder 15	Presinol reports (German), 1938
Box 132, Folder 16	Pratt Food Company (care of chicks), undated
Box 132, Folder 17	Pressonex, 1960s
Box 132, Folder 18	Primal (German), 1930s
Box 132, Folder 19	Primaquine, 1940s-1960s
Box 132, Folder 20	Primaquine (Spanish), 1950s
Box 132, Folder 21	Priovit (Australian), 1930s

Box 132, Folder 22	Priovit (French), 1930
Box 97, Folder 7	Pressonex, undated
Box 97, Folder 8	Primal, undated
Box 97, Folder 9	Primaquine, undated
Box 97, Folder 10	Priovit, undated
Box 133, Folder 1	Priovit (German), 1930s
Box 133, Folder 2	Priovit reports (German), 1930s
Box 133, Folder 3	Priovit reports (Spanish), 1930s
Box 133, Folder 4	Probenid (Belgium), 1950s
Box 133, Folder 5	Procaine, 1940s
Box 133, Folder 6	Procaine, 1940s-1950s
Box 133, Folder 7	Profundol/Phanodorm report (German), 1934
Box 97, Folder 11	Procaine, undated
Box 97, Folder 12	Progesterone, undated
Box 133, Folder 9	Progesterone reports, 1940s
Box 133, Folder 8	Progesterone, 1940s
Box 133, Folder 10	Prolactin report, 1930s
Box 97, Folder 13	Prolan, undated
Box 133, Folder 11	Prolan, 1930s
Box 133, Folder 12-13	Prolan (German), 1930s
Box 97, Folder 14	Promethazine, undated
Box 133, Folder 14	Promethazine hydrochloride, 1970s
Box 133, Folder 15	Prominal report (German) , 1930s
Box 133, Folder 16	Prominal, 1960s-1970s
Box 184, Folder 29	Prominal reports, 1940s
Box 54, Folder 10	Prominal (German), 1930s



Box 133, Folder 17	Promitone, 1930s
Box 54, Folder 4	Prominal (Spanish/Portuguese), 1930s
Box 54, Folder 5	Prominal (Australian), 1930s
Box 54, Folder 6	Prominal (French), 1930s
Box 246, Folder 6	Prontosil, 1936
Box 133, Folder 18	Prontalbin (German), 1930s
Box 133, Folder 19	Prontosil, 1930s-1950s
Box 133, Folder 20	Prontosil report, 1930s
Box 133, Folder 21	Prontosil (Finland), 1930s
Box 133, Folder 22	Prontosil (German), 1930s
Box 133, Folder 23	Prontosil reports (German), 1930s-1940s
Box 133, Folder 24	Prontylin, 1930s
Box 133, Folder 25	Prontylin reports, 1930s-1940s
Box 98, Folder 1	Prontylin, undated
Box 134, Folder 1	Prontylin (German), 1930s
Box 134, Folder 2	Prontylin (German), 1930s-1940s
Box 134, Folder 3	Propeptan, 1930s
Box 134, Folder 4	Propeptan (German), 1930s
Box 134, Folder 5	Proscabin, 1940s
Box 134, Folder 6	Protargol, 1920s-1940s
Box 134, Folder 7	Protargol (Australian), 1930s
Box 134, Folder 8	Protargol , 1930s
Box 134, Folder 9	Protargol (French), 1930s
Box 134, Folder 10	Protargol (German), 1930s
Box 134, Folder 11	Protargol reports (German), 1920s-1930s
Box 134, Folder 12	Protargol (Russian), 1930s

Box 134, Folder 13	Protargol (Spanish), 1930s
Box 134, Folder 14	Protargol reports, 1940s
Box 134, Folder 15	Protargol , 1920s-1940s
Box 134, Folder 16	Protargol (German), 1930s
Box 134, Folder 17	Protargol (Portuguese), 1930s
Box 134, Folder 18	Protargol , 1920s-1940s
Box 134, Folder 19	Protargol , 1930s
Box 134, Folder 20	Protargol (German), 1930s
Box 134, Folder 21	Protheonol, 1940s
Box 134, Folder 22	Pulbit, 1930s
Box 134, Folder 23	Pulbit, 1920s-1930s
Box 134, Folder 24	Pulbit (German), 1920s-1930s
Box 134, Folder 25	Pulbit (Spanish), 1920s-1930s
Box 134, Folder 26	Punctule, 1940s
Box 134, Folder 27	Pyridoxine, 1950s
Box 134, Folder 28	Pyramidon, 1920s-1930s
Box 98, Folder 2	Protargal, undated
Box 98, Folder 3	Punctule, undated
Box 98, Folder 4	Pyramidon, undated
Box 253, Folder 4	Pyramidon, 1933
Box 135, Folder 1	Pyramidon , 1920s-1930s
Box 135, Folder 2	Pyramidon , 1930s
Box 135, Folder 3	Pyramidon reports, 1930s-1940s
Box 135, Folder 4	Pyramidon , 1960s
Box 135, Folder 5	Pyramidon (Australia), 1930s
Box 135, Folder 6	Pyramidon (Baltic), 1930s

Box 135, Folder 7	Pyramidon (Belgium), 1930s
Box 135, Folder 8	Pyramidon (Finland), 1930s
Box 135, Folder 9	Pyramidon (French), 1930s
Box 135, Folder 10	Pyramidon (German), 1930s
Box 135, Folder 11	Pyramidon reports (German), 1920s-1930s
Box 135, Folder 12	Pyramidon (Polish), 1930s
Box 135, Folder 13	Pyramidon (Russian), 1930s
Box 135, Folder 14	Pyramidon (Spanish/Portuguese), 1930s
Box 135, Folder 15	Pyramidon report, 1945
Box 135, Folder 16	Pyraminal, 1920s-1950s
Box 135, Folder 17	Pyrididit, 1937
Box 98, Folder 5	Pyridoxine, undated
Box 135, Folder 18	Pyridoxine hydrochloride, 1940s
Box 253, Folder 4	Pyrogastrone, 1978
Box 135, Folder 19	Pyrophane (French), 1930s
Box 135, Folder 20	Pyrophane (German), 1930s
Box 135, Folder 21	Pyrophane report (German), 1930s
Box 135, Folder 22	Pyrophane (Spanish), 1930s
Box 136, Folder 1	Quadronal report (German), 1929-1930
Box 136, Folder 2	Quadronal (German), 1930s
Box 136, Folder 3	Quarcyl, 1940
Box 98, Folder 6	Quarcyl, undated
Box 136, Folder 4	Quicksilver (German), 1926
Box 136, Folder 5	Quicksilver (German), 1930s
Box 136, Folder 6	Quinine , 1930s
Box 136, Folder 7	Quinine (French), 1930s

Box 136, Folder 8	Quinine (German), 1930s
Box 136, Folder 9	Quinine (Spanish/Portuguese), 1930s
Box 136, Folder 10	Quiniobine, 1930s
Box 136, Folder 11	Quinoplasmine, 1930s
Box 136, Folder 12	Racedrin report, 1930s
Box 136, Folder 13	Racedrin (Australia), 1930s
Box 136, Folder 14	Racedrin (French), 1930s
Box 136, Folder 15	Racedrin (German/Dutch), 1930s
Box 136, Folder 16	Racedrin (German), 1929-1931
Box 136, Folder 17	Racedrin (Spanish/Portuguese), 1930s
Box 136, Folder 18	Racem-Ephedrin (German), 1930s
Box 136, Folder 19	Racem-Ephedrin reports (German), 1927-1929
Box 136, Folder 20	Racephenidol, 1960s
Box 136, Folder 21	Ravocaine, 1950-1959
Box 136, Folder 22	Ravocaine reports, 1956-1959
Box 136, Folder 23	Ravocaine , 1964
Box 136, Folder 24	Ravocaine , 1950s
Box 136, Folder 25	Ravocaine (Spanish), 1950s
Box 136, Folder 26	Ravocaine , 1950s
Box 246, Folder 7	Radiopaque, undated
Box 98, Folder 7	Randonos, undated
Box 98, Folder 8	Ravocaine, undated
Box 98, Folder 9	Recindal, undated
Box 136, Folder 27	Recindal (Portuguese), 1950s
Box 136, Folder 28	Recindal (Spanish), 1950s
Box 136, Folder 29	Recindal (Spanish), 1960-1970

Box 136, Folder 30	Recuryl (Belgium), 1950s
Box 136, Box 31	Regnosone, 1950s
Box 136, Box 32	Renedil-Salbe report (German), 1939
Box 136, Box 33-34	Rephrin , 1930s
Box 136, Box 35	Rephrin (French), 1930s
Box 136, Box 36	Rephrin (German/Dutch), 1930s
Box 136, Box 37	Rephrin (German), 1930-1934
Box 136, Box 38	Rephrin (Spanish/Portuguese), 1930s
Box 98, Folder 10	Repodral, undated
Box 137, Folder 1	Repodral reports, 1944
Box 137, Folder 2	Repodral reports, 1954
Box 137, Folder 3	Repodral (Spanish), 1945-1950
Box 137, Folder 4	Resaldol, 1920s
Box 137, Folder 5	Reserpine, 1956-1969
Box 137, Folder 6	Reserpine reports, 1956
Box 98, Folder 11	Reserpine, undated
Box 137, Folder 7	Resonium, 1953-1970
Box 137, Folder 8	Resonium report, 1954
Box 137, Folder 9	Resonium reports, 1950-1965
Box 137, Folder 10	Resonium , 1956-1967
Box 137, Folder 11	Resorbin, 1920s
Box 137, Folder 12	Resorbin (German), 1920s
Box 137, Folder 13	Resorbin (Poland), 1920s
Box 137, Folder 14	Resorbin (Spanish/Portuguese), 1920s
Box 137, Folder 15	Resorbin report (French), 1930s
Box 137, Folder 16	Resorcic (Belgium French), 1930s

Box 137, Folder 17	Resorcin (German), 1930s
Box 137, Folder 18	Retropaque, 1960-1969
Box 98, Folder 12	Retropaque, undated
Box 137, Folder 19	Revasan (Australia), 1930s
Box 137, Folder 20	Revasan (German/Dutch), 1930s
Box 137, Folder 21	Revasan reports (German), 1930s
Box 137, Folder 22	Rhinosklerom reports (German), 1930s
Box 137, Folder 23	Rhodapurin (German), 1930s
Box 253, Folder 5	Riboflavin, 1947
Box 137, Folder 24	Riboflavin , 1943-1947
Box 137, Folder 25	Ribotone reports, 1946
Box 137, Folder 26	Ricolon reports, 1944
Box 137, Folder 27-28	Ricolon reports, 1950s
Box 98, Folder 13	Ricolon, undated
Box 185, Folder 32	Risela (Miligal), undated
Box 137, Folder 29	Ristin, 1920s
Box 137, Folder 30	Ristin (French), 1920s
Box 137, Folder 31	Ristin (German), 1920-1939
Box 137, Folder 32	Rivanol, 1920-1944
Box 137, Folder 33	Rivanol, 1931
Box 137, Folder 34	Rivanol reports, 1930-1937
Box 137, Folder 35	Rivanol (Africa), 1930s
Box 98, Folder 14	Rivanol, undated
Box 138, Folder 1	Rivanol (Australia), 1930s
Box 138, Folder 2	Rivanol (Baltics), 1930s

Box 138, Folder 3	Rivanol (Finland), 1930s
Box 138, Folder 4	Rivanol (French), 1930s
Box 138, Folder 5-11	Rivanol (German/Dutch), 1930s
Box 139, Folder 1	Rivanol books (German), 1920s-1930s
Box 139, Folder 2	Rivanol reports (German), 1926-1934
Box 139, Folder 3	Rivanol (Hungary), 1930s
Box 139, Folder 4	Rivanol (Netherlands), 1930s
Box 139, Folder 5	Rivanol (Poland), 1930s
Box 139, Folder 6	Rivanol (Spanish/Portuguese), 1930s
Box 139, Folder 7	Rivanol (Russian), 1930s
Box 139, Folder 8	Rivanol (German/Dutch), 1930s
Box 139, Folder 9	Rivanol (Spanish/Portuguese), 1930s
Box 139, Folder 10	Roccal, 1942-1949
Box 139, Folder 11	Roccal, 1953-1958
Box 139, Folder 12	Roccal, 1960-1973
Box 139, Folder 13	Roccal, 1945-1946
Box 253, Folder 5	Roccal, 1946
Box 140, Folder 1	Roccal reports, 1949-1963
Box 140, Folder 2	Roccal (Spanish), 1946-1947
Box 140, Folder 3	Roccal (Spanish), 1960s
Box 140, Folder 4	Roccal (Spanish), 1940-1959
Box 140, Folder 5	Roccal -D, 1963
Box 140, Folder 6	Ronar report , 1963
Box 140, Folder 7	Rosoxacin, 1982
Box 140, Folder 8	Ross Pills (Spanish), 1942-1943
Box 140, Folder 13	D-Con, Rid-X, 1950

Box 140, Folder 14	Ross Pills, 1940s
Box 140, Folder 15	Ross Talco , 1940s
Box 140, Folder 9	Rotlauf (German), 1930s
Box 140, Folder 10	Russol Report (German), 1928
Box 140, Folder 11	Ricolon (Spanish), 1950s
Box 140, Folder 12	Ridditol , 1950s
Box 98, Folder 15	Roccal, undated
Box 140, Folder 16	Sabromin, 1923
Box 140, Folder 17	Sabromin (German), 1920s
Box 140, Folder 18	Sacimuth, 1940s
Box 140, Folder 19-21	Sarkolyt, 1930s
Box 140, Folder 22	Sagradin report, 1930s
Box 98, Folder 16	Sajodin, undated
Box 140, Folder 23	Sajodin , 1920-1929
Box 140, Folder 24	Sajodin , 1932-1935
Box 140, Folder 25	Sajodin (Australia), 1930s
Box 140, Folder 26	Sajodin (French), 1930s
Box 140, Folder 27-28	Sajodin (German/Dutch), 1930s
Box 140, Folder 29	Sajodin (Poland), 1930s
Box 140, Folder 30	Sajodin (Spanish/Portuguese), 1930s
Box 140, Folder 31	Sajodetten reports (German), 1935
Box 140, Folder 32	Salicyl (German), 1930s
Box 140, Folder 33	Salophen, 1923-1929
Box 140, Folder 34	Salophen, 1930-1933
Box 140, Folder 35	Salophen, 1947-1957



Box 140, Folder 36	Salophen (Australia), 1930s
Box 140, Folder 37	Salophen (French), 1930s
Box 140, Folder 38	Salophen (German/Dutch), 1914-1930
Box 140, Folder 39	Salophen (Portuguese), 1920s
Box 140, Folder 40	Salvamin reports (German), 1927
Box 98, Folder 17	Salvarsan, undated
Box 141, Folder 1	Salvarsan , 1921-1929
Box 141, Folder 2	Salvarsan , 1933-1938
Box 141, Folder 3	Salvarsan , 1941-1945
Box 141, Folder 4	Salvarsan reports , 1919-1939
Box 141, Folder 5	Salvarsan (Belgium/French), 1930s
Box 141, Folder 6	Salvarsan (China), 1930s
Box 141, Folder 7	Salvarsan (French), 1930s
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[Advertisement comparing Talwin's ability to relieve pain to attitudes toward pain in Greek tragedy.], 1972  
*1 Item (8.5 in x 11 in.)*

[Image\(s\)](#)

Sterling Drug, Inc., Creator

Color illustration above text signed by E. Zander, M.D., Sterling-Winthrop Research Institute Library.

Located in box 331.

Unrestricted research access on site by appointment.

Ink on paper.

Local Numbers

AC0772-0000001.tif (AC Scan No.)

Topic:	Analgesics Pain Pentazocine Talwin (brand name) Tragedy -- Greece advertising
Genre/ Form:	Advertisements -- 1970-1980

[Advertisement touting Talwin's potency and freedom from narcotic controls], 1969  
*1 Item (11 in. x 17 in.)*

[Image\(s\)](#)

Sterling Drug, Inc., Creator

Reproduction of photograph of bottle of pills over an image of a blue sky with clouds.

Located in box 331.

Unrestricted research access on site by appointment.

Ink on paper.

Local Numbers

AC0772-0000002.tif (AC Scan No.)

Topic:	Analgesics Narcotic laws Narcotics Pain Pentazocine Pills Talwin (brand name) advertising
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Genre/ Advertisements -- 1960-1970  
Form:

Pain / non-narcotic / Talwin /Pentazocine / Stat. [Advertisement implying Talwin should be administered immediately in case of pain], July 26, 1965  
*1 Item (8.5 in. x 11 in.)*

[Image\(s\)](#)

Sterling Drug, Inc., Creator

Illustration: reproduction of a photograph of a hand clawing at a sheet.

Located in box 331

Unrestricted research access on site by appointment.

Ink on paper.

Local Numbers

AC0772-0000003.tif (AC Scan No.)

Topic: Analgesics  
Hand  
Pain  
Pentazocine  
Talwin (brand name)  
advertising

Genre/ Advertisements -- 1960-1970  
Form:

What makes it great? [Advertisement for Talwin posing this question, with additional text], 1969, April 1969  
*1 Item (11.5 in. x 18 in.)*

[Image\(s\)](#)

Sterling Drug, Inc., Creator

Located in box 331.

Unrestricted research access on site by appointment.

Ink on paper.

Local Numbers

AC0772-0000004.tif (AC Scan No.)

Topic: Analgesics  
Pain  
Pentazocine  
Talwin (brand name)  
advertising

Genre/ Advertisements -- 1960-1970  
Form:

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Talwin, 1960s

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Diary belonging to Dr. Chas. M. Hooper of Rensselaer, New York.

Box 106, Folder 13 Winthrop Chemical Company, Inc. Physician's Handbook, 1936

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Box 107, Folder 5 Winthrop Products, Inc. Handbook, 1952

Box 107, Folder 6 Stearns Pharmaceutical Products, Physician's Handbook, 1953

Box 107, Folder 7 Breon Company, Pharmaceutical Handbook, 1953

Box 107, Folder 8 Winthrop Products, Inc. Agenda, 1952  
This agenda book for 1952 was for Winthrop general agents in Egypt or Sudan. Portions of the agenda book are in Arabic. Included is a bookmark for Aralen, an antimalarial drug.

Box 108, Folder 1 Breon Pharmaceutical Handbook, 1953

Box 108, Folder 2 Winthrop Products, Inc. Agenda , 1953  
This agenda book for 1953 was for Winthrop general agents in Egypt or Sudan. Portions of the agenda book are in Arabic.

Box 108, Folder 3 Winthrop Laboratories, Physician's Handbook, 1957

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Box 108, Folder 6 Winthrop Laboratories of Canada, Therapeutic Handbook, 1962

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Box 108, Folder 8 Winthrop Laboratories, Therapeutic Guide for Nurses, 1964

Box 108, Folder 9 Winthrop Products Inc., Breviario Terapeutico Winthrop, undated

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Box 109, Folder 2 Winthrop Products, Inc., Manuel Du Medecin et Index Therapeutique, undated

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Box 110, Folder 1-2 Bayer Medical Literature, 1967-1969

Box 110, Folder 4 Bayer-Semesan Company, Inc. (Du Bay Seed ) disinfectants, undated

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Includes *The Local Anesthetic Market*, *Background for Action*, 1958.

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Box 111, Folder 7 *The Chemistry and Pharmacy of Vegetable Drugs*, 1944

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Box 111, Folder 9 Articles (various topics), 1950s

Box 111, Folder 10 American Medical Association, The Wonderful Human Machine, 1973

Box 111, Folder 11 *Cheerful Ulcer Diet* (recipe book), 1954

Box 111, Folder 12 Miscellaneous, 1930s-1940s  
Includes sheet music, Ruma Mejoral

Box 111, Folder 13 *Logarithmische Rechentafeln*, 1951

Box 112, Folder 1 Bayer Company, Inc. Materia Medica Bayer, 1919

Box 112, Folder 2 *Prüfungsvorschriften für die Pharmazeutischen Produkte*, undated

Box 112, Folder 3 *Die reagenzien der Behringwerke, Ihre praktische Anwendung im sero bakteriologischen Laboratorium*, 1939

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Box 113, Folder 2	<i>Veterinar-Medizinische nachrichten</i> , 1938
Box 111, Folder 3	Über Nitroketotetrahydrochinoxaline, 1906
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Box 208, Folder 25	Mrs. Miniver At the Dentists' , 1941

#### Subseries 3.4: Scrapbooks, 1881-1987

The scrapbooks were assembled by Winthrop Chemical Company and Winthrop Laboratories staff. They contain articles, napkins, needles, newsletters, price lists, product literature, product packaging,

blank forms, point-of-purchase advertisements, pills, an audio cassette, slides, and news clippings. The materials were intended for physicians and contain detailed medical terminology.

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Box 241	Incor promotional ampule breaker , undated
Box 237, Folder 1-6	Winthrop Laboratories, all products
Box 238, Folder 1-5	Danocrine (Danazol), 1980s Treats endometriosis, fibrocystic breast disease, and hereditary angioedema.
Box 241	Danocrine, cervical scraper
Box 261, Folder 1-3; Box 78, Folder 19	Carpject, 1980s Syringe device for the administration of injectable fluid medication.
Box 261, Folder 4	Tornalate (Bitolterl Mesylate), 1980s Used for the relief of bronchospasm in conditions such as asthma and chronic obstructive pulmonary disease (COPD).
Box 241	Hypaque, promotional angle ruler, undated
Box 242	Castoria advertisements, 1896-1919 Some materials in Spanish and Arabic.
Box 254, Folder 1-6; Box 257, Folder 1-4	Castoria advertisements, 1881-1905
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Map-folder 13	Roto Gravure advertisements for Castoria, 1926-1930 Includes advertisements for Castoria, an oral syrup to soothe the stomach. Contains complete issues of the African-American newspapers <i>The Omaha Guide</i> (May 30, 1930), <i>The Chicago Whip</i> (June 7, 1930), and <i>The Kansas City Call</i> (July 4, 1930).
Map-folder 14	Roto Gravure advertisements for Bayer Aspirin, 1929-1930

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## Series 4: Corporate, 1896-1993

This series consists of materials related to internal activities and daily affairs of Sterling. Materials include annual reports, corporate histories, organizational charts, corporate identity and logos, financial materials, newsletters, newspaper clippings, information about facilities and plants, photographs, and audio visual materials.

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Box 215, Folder 8      *Newsreel* (Sterling-Ross Winthrop), 1976

Box 215, Folder 9      *Newsreel* (Sterling-Ross Winthrop), 1977

Box 215, Folder 10      *Nitrogen* (Synthetic Nitrogen Products Corp), 1928

Box 215, Folder 11      *Notes and Quotes*, 1948-1950

Box 215, Folder 12      *Nyal News*, 1965

Box 215, Folder 13      *PG Magazine*, 1982, 1987

Box 215, Folder 14      *Pharmazeutische Berichte* (German), 1929-1931

Box 251, Folder 5      *Pharmacy News* (Winthrop Laboratories, Australia), 1966

Box 216, Folder 1      *Pharmazeutische Berichte* (German), 1935

Box 216, Folder 2      *Pharmazeutische Berichte* (German), 1936

Box 216, Folder 3      *Practical Therapeutics*, 1936

Box 251, Folder 6      *Pols International* (Netherlands), 1966

Box 251, Folder 6      *Puls International* (Sweden), 1966

Box 251, Folder 6      *Puls International* (Norway), 1966

Box 251, Folder 6      *Puls International* (Germany), 1966

Box 251, Folder 6	<i>Pulse</i> (England), 1962
Box 251, Folder 6	<i>Pulssi International</i> (Finland), 1966
Box 251, Folder 6	<i>Pulso</i> (Spanish), 1970
Box 216, Folder 4	<i>Quest</i> , 1982-1983
Box 216, Folder 5	<i>Quest</i> , 1984-1985
Box 216, Folder 6	<i>Quest</i> , 1986-1987
Box 216, Folder 7	<i>Quest</i> , 1988-1990
Box 216, Folder 8	<i>Rennselaer Review</i> , 1966
Box 216, Folder 9	<i>Research Notes and Comments</i> , 1945
Box 216, Folder 10	<i>Research Notes and Comments</i> , 1946-1947
Box 216, Folder 11	<i>Research Notes and Comments</i> , 1948-1949
Box 216, Folder 12	<i>Research Notes and Comments</i> , 1950
Box 216, Folder 13	<i>Research Notes and Comments</i> , 1951-1952
Box 216, Folder 14	<i>Research Notes and Comments</i> , 1953-1954
Box 216, Folder 15	<i>Research Notes and Comments</i> , 1955-1956
Box 216, Folder 16	<i>Research Notes and Comments</i> , 1957-1958
Box 216, Folder 17	<i>Research Notes and Comments</i> , 1959-1960
Box 216, Folder 18	<i>Research Notes and Comments</i> , 1961-1962
Box 216, Folder 19	<i>Research Notes and Comments</i> , 1963-1964
Box 216, Folder 20	<i>Research Notes and Comments</i> , 1965-1966
Box 216, Folder 21	<i>Research Notes and Comments</i> , 1967-1968
Box 216, Folder 22	<i>Research Notes and Comments</i> , 1969-1970
Box 251, Folder 7	<i>Tonus</i> (Spanish), 1973
Box 251, Folder 7	<i>Tonus Pulse International</i> (Belgium), 1961
Box 251, Folder 7	<i>Tonus Winthrop</i> (Belgium), 1961
Box 251, Folder 7	<i>Winthrop Pulse</i> (Winthrop Laboratories Australia), 1962

Box 251, Folder 8	<i>Veterinary Press</i> (Bayer Products Ltd. England), 1960-1961
Box 217, Folder 1	<i>Research Notes and Comments</i> , 1971-1972
Box 217, Folder 2	<i>Research Notes and Comments</i> , 1973-1974
Box 217, Folder 3	<i>Schnell-Information des Aussendienstes</i> , 1939
Box 217, Folder 4	<i>Scientific Publications</i> , 1943-1960
Box 251, Folder 7	<i>Sommaire</i> , 1954
Box 217, Folder 5	<i>Sterling Newsletter</i> , 1970-1977
Box 217, Folder 6	<i>Sterling Newsletter</i> , 1981-1982
Box 217, Folder 7	<i>Sterling Newsletter</i> , 1983-1984
Box 217, Folder 8	<i>Sterling Newsletter</i> , 1985-1987
Box 217, Folder 9	<i>Sterling Newsletter</i> , 1988-1990
Box 217, Folder 9A	<i>The Sterling Research and Development Coordinator</i> , 1959
Box 217, Folder 10	<i>Sterling Winthrop News</i> , 1992-08
Box 217, Folder 11	<i>Sterwin Topics</i> , 1956
Box 217, Folder 12	<i>Therapeutic Berichte</i> , 1935-1936
Box 217, Folder 13	<i>Think</i> , A Journal for Winthrop Management, 1961-09-04
Box 217, Folder 14	<i>Topics</i> (Lehn and Fink), 1981-1982
Box 217, Folder 15	<i>Vision</i> , 1991-03
Box 217, Folder 16	<i>Winformation</i> , 1966-1968
Box 217, Folder 17	<i>Winthrop Abstracts</i> , 1952
Box 217, Folder 18	<i>Winthrop News</i> , 1956
Box 218, Folder 1	<i>Winthrop News</i> , 1957
Box 218, Folder 2	<i>Winthrop News</i> , 1958
Box 218, Folder 3	<i>Winthrop News</i> , 1959
Box 218, Folder 4	<i>Winthrop News</i> , 1960
Box 218, Folder 5	<i>Winthrop News</i> , 1961

Box 218, Folder 6	<i>Winthrop News</i> , 1962
Box 218, Folder 7	<i>Winthrop News</i> , 1963
Box 218, Folder 8	<i>Winthrop News</i> , 1964
Box 218, Folder 9	<i>Winthrop News</i> , 1965
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Box 218, Folder 11	<i>Winthrop News</i> , 1967
Box 218, Folder 12	<i>Winthrop News</i> , 1968
Box 218, Folder 13	<i>Winthrop News</i> , 1969
Box 218, Folder 14	<i>Winthrop News</i> , 1970
Box 218, Folder 15	<i>Winthrop News</i> , 1971
Box 218, Folder 16	<i>Winthrop News</i> , 1972
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Box 218, Folder 19	<i>Winthrop News</i> , 1975
Box 218, Folder 20	<i>Winthrop-Stearns News</i> , 1948
Box 218, Folder 21	<i>Winthrop-Stearns News</i> , 1949
Box 219, Folder 1	<i>Winthrop-Stearns News</i> , 1950
Box 219, Folder 2	<i>Winthrop-Stearns News</i> , 1951
Box 219, Folder 3	<i>Winthrop-Stearns News</i> , 1952
Box 219, Folder 4	<i>Winthrop-Stearns News</i> , 1953
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Box 219, Folder 6	<i>Winthrop-Stearns News</i> , 1955
Box 219, Folder 7	<i>Winthrop Torch</i> , 1945-1946
Box 219, Folder 8	Foreign division newsletters, miscellaneous, 1940s-1960s
Box 219, Folder 9	Cantan Therapy , 1930s
Box 219, Folder 9	Lacarnol and Its Therapeutic Application, 1930s



Box 219, Folder 10 La Therapeutique par le Cantane, 1930s

Box 219, Folder 10 La Therapeutiques des affections du systeme nerveux par la Betaxine, 1930s

Box 219, Folder 11 Die Therapie der Erkrankungen des nervensystems mit Betaxin, 1930s

Box 219, Folder 11 Die Therapie mit Cantan, 1930s

Box 219, Folder 12 Vitamine , 1930s

Box 219, Folder 12 Zur Lebertherapie, 1930s

Box 220, Folder 1 A Betaxina na terapeutica das affeccoes do sistema nervoso (Portuguese), 1930s

Box 220, Folder 1 A hepatoterapia (Portuguese), 1930s

Box 220, Folder 2 La terapeutica por el Cantan (Spanish), 1930s

Box 220, Folder 2 La terapeutica por el higado (Spanish), 1930s

Box 220, Folder 4 Almanaque Bayer, 1931

Box 220, Folder 5 Almanach Americano de Ross, 1931

Box 220, Folder 3 Almanaque Bayer, 1929

Box 221, Folder 1 Arabic Advertising , 1928

Box 221, Folder 2 Almanaque Bayer, 1928

Box 221, Folder 3 Almanaque de Ross, 1934

Box 221, Folder 4 El Herald de Dr. Ross/Almanaque Americano de Ross, 1929

Box 222, Folder 1 Guia de Ross/Almanaque Americano de Ross, 1927-1928

Box 222, Folder 2 Theodore G. Klump (publications), 1943  
Klump was President of Winthrop Laboratories.

Box 222, Folder 3 Theodore G. Klump (publications), 1960-1971

Box 222, Folder 4 Maurice Tainter (publications), 1956  
Tainter was Director of Sterling Winthrop Research Laboratories.

Box 222, Folder 5 F.J. Zimmerman (The Zimmerman Process Principles) , 1958

Box 222, Folder 6 Publications, miscellaneous, 1966, 1975

#### Subseries 4.5: Corporate History, 1907-1991

Box 222, Folder 7	In Memoriam, Frederick Stearns , 1907
Box 222, Folder 8	Dr. A. Wingler's Visit to Hoescht, Germany facility, 1929
Box 222, Folder 9	The Sterling Story, 1947
Box 223, Folder 1	George A. Breon Company (opening day), 1948
Box 223, Folder 2	Cook-Waite Laboratories, inc. , 1956
Box 223, Folder 3	The Sterling Story, 1955
Box 223, Folder 4	Sterling Drug, Inc. histories, 1960s, undated
Box 223, Folder 5	Origin of the Ankh (symbol), undated
Box 223, Folder 6	Lehn and Fink, 1874-1974
Box 223, Folder 7	The d-Con Story, 1957
Box 223, Folder 8	Sterling Drug, Inc. officers (list), 1985
Box 223, Folder 9	Medical Research Division organizational chart, undated
Box 223, Folder 11	Sterling-Winthrop Research Institute, 1950
Box 245, Folder 11	Organizational charts, 1928, 1962, 1984
Box 223, Folder 10	Organizational charts, 1934-1991
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Map-folder 1	Chas. A. Phillips Chemical Company, organizational chart, 1934
Map-folder 1	Bayer Company, Inc., personnel chart, undated
Box 223, Folder 12	Hilton Davis Chemical Company (correspondence), 1947
Box 223, Box 13	Arch Galloway (correspondence), 1954-1989
Box 223, Box 14	Harmon Patton (correspondence), 1976-1977
Box 223, Box 15	George Lesher (correspondence), 1991
Box 223, Box 16	Sterling-Winthrop Research Library (construction of) (correspondence), 1945-1967
Box 223, Box 17	Employee waivers (for photography purposes) , 1950
Box 223, Box 18	General correspondence, 1923-1990

The correspondence is not comprehensive and consists of one file folder that includes typescript letters for Bayer Company, Inc., Bayer Products, Ltd., George A. Breon and Company, breonLaboratories, Sterling Products, Inc., Cook-Waite Laboratories, Inc., Merck and Company, Sterling-Winthrop Research Institute, Sterwin Chemicals, and Winthrop-Stearns, Inc. Several of the letters relate to former employees donating materials to a "historical" Sterling Drug exhibit.

#### Subseries 4.6: Corporate Identity, 1943-1991

Box 231, Folder 1	Strategic framework, 1989
Box 224, Folder 1	Dr. I.W. Lyons , 1870s Includes receipts, letterhead, and envelope samples.
Box 224, Box 2	P.H. Jorgensen (receipt), 1920s
Box 224, Box 3	Order forms, 1943
Box 224, Box 4	Winthrop Laboratories (envelopes and letterhead), 1960s
Box 224, Box 5	Logo information, 1973
Box 224, Box 6-7	Interim Corporate Identity Guidelines, 1991
Box 224, Box 8	Winthrop-Stearns, Inc. (mailing labels), undated
Box 224, Folder 8A	Values statement, 1980s
Box 224, Box 9	Sterling-Winthrop, Inc. lapel pin with logo, 1991
Box 224, Folder 17	Sterwin Chemicals (logo), 1965

#### Subseries 4.7: Corporate Financial, 1913-1988

Box 224, Folder 10	Brown and Bailey Company (cancelled check to Bayer Company), 1913
Box 224, Folder 11	Minutes of Special Meeting of Board of Directors (Sydney Ross Company), 1938
Box 224, Folder 12	Sterling Drug financial report, 1948
Box 224, Folder 13	Winthrop-Chemical Company, Inc. (receipt), 1948
Box 224, Folder 14	Drug Store and Hospital Panel Record, 1965
Box 224, Folder 15	Offer to purchase stock of Sterling by KRH Holding, inc. , 1988
Box 224, Folder 16	Sterling Drug, Inc. Presentation to Financial Community, 1985

#### Subseries 4.8: Photographs, 1896-1990

Box 240, Folder 3-4	Glenbrook Laboratories, Glenbrook, Connecticut, 1920s
Box 240, Folder 5	Glenbrook Laboratories, Glenbrook, Connecticut, 1920s-1930s
Box 240, Folder 6	Glenbrook Laboratories, Glenbrook, Connecticut, 1965
Box 240, Folder 7	Glenbrook Laboratories, Glenbrook, Connecticut, 1965-1966
Box 240, Folder 8	Sterling Drug, Inc., headquarters, New York, New York, 1964
Box 240, Folder 9	Omnipaque, 1990
Box 245, Folder 9	Winthrop-Stearns action photo holiday issue, 1949
Box 245, Folder 10	Sterling Quarter Century Club, 1946-05-17
Box 245, Folder 10	Sterling Quarter Century Club, 1956-03-16
Box 251, Folder 9	Bayer Tablet Plant, circa 1940s
Box 251, Folder 10-11	Sterling Winthrop Research Institute, Rensselaer, New York, circa 1960s
Box 241, Folder 1A	American Sterilizer Company, circa 1930s
Box 241, Folder 2	Sterling Winthrop Research Institute, Rensselaer, New York (aerial view), circa 1960s
Box 241, Folder 3	Demerol production, factory views, 1951
Box 241, Folder 4	Miscellaneous (people), 1945-1952
Box 225, Box 1	Sterling Kennedy Company, 1896
Box 225, Folder 2	Frederick Stearns (plants and facilities), [1919]
Box 225, Folder 3	Bayer Rensselaer Plant, 1890s-1957
Box 225, Folder 4	Bayer Rensselaer Plant, 1920s
Box 225, Folder 5	Frederick Stearns (Penrose, New Zealand), 1930s
Box 225, Folder 6	Factory interior views [Danderine], circa 1930s
Box 225, Folder 7	Dr. Amin Ismail, Dr. Maurice Tainter, and Francis Kettaneh, 1946
Box 225, Folder 8	Glenbrook Plant, under construction, 1946
Box 225, Folder 9	Dr. Howard L. Hansen, Desire Kettaneh, Maria Lehman, and John A. Hart, 1945

Box 225, Folder 10	Dr. Stockman, Dr. A.M. Kumel Bey, and Dr. Maurice Tainter, 1945
Box 225, Folder 11	Chas. H. Phillips, Division of Sterling Drug, 1940-1958
Box 225, Folder 12	The Next Half Century in Medicine, A Symposium , 1950-05
Box 225, Folder 13	Winthrop Research Institute (postcards), 1950s
Box 225, Folder 14	Glenbrook Plant, Connecticut, 1950s-1970s
Box 225, Folder 15	Sterling Drug exhibit, 1962
Box 225, Folder 16	Creamalin Tablet Manufacturing Department, 1962
Box 225, Folder 17	Fergon Plant (Australia), 1964
Box 225, Folder 18	Analgesic products of Sterling Drug, Inc. , 1965
Box 226, Folder 1	Gulfport Mississippi Facility of Sterling Drug, 1972
Box 226, Folder 2	Wingel Packaging Department, 1973
Box 226, Folder 3	Chas. H. Phillips Company Plant, Glenbrook, Connecticut, 1973
Box 226, Folder 4	Sterling Drug Exhibit (negatives), [1990?]
Box 226, Folder 5	Dr. Maurice L. Tainter, undated
Box 226, Folder 6	Products (slides), undated
Box 226, Folder 7	Product Packaging (slides), undated
Box 226, Folder 8	Winthrop-Stearns Inc./Esso Oilways Visit, undated
Box 226, Folder 9	Bayer Company Limited (Canada), undated
Box 226, Folder 10	Miscellaneous, undated
Box 226, Folder 11	Sterling's research team, 1955-1960
Map-folder 1	American Sterilizer crates on a Pennsylvania Railroad car, undated
Map-folder 1	American Sterilizer Company boiler engine , [1916?]
Map-folder 1	Third annual New Year Party of Sterling Products, Inc. , 1936-12-29

#### Subseries 4.9: Employee Materials, 1941-1987

Box 226, Folder 12	Biographical information about employees, undated
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Includes biographical information as well as promotions, transfers, and obituaries for some Sterling Drug, Inc. employees

- Box 226, Folder 13 Bayer Professional Society/Winthrop Professional Society, 1941-1951  
The Bayer Professional Society/Winthrop Professional Society was founded in 1941 for professional and social communication among the staff members at the Rensselaer facility of the Sterling Products Company. Materials include articles of incorporation, announcements, meeting minutes, recommendations, and a membership list.
- Box 226, Folder 14 Sterling Winthrop Research Institute, library floor plans, 1950s
- Box 226, Folder 15 Invitations, 1959-1976  
Includes invitations to the annual Dinner Dance and Entertainment held in December and the Quarter Century Club Dinner.
- Box 244 Plaque, undated  
The plaque states: Thank you for contributions to the exhibit Sterling Vision.
- Box 227, Folder 1 Conference programs, 1956, 1958
- Box 227, Folder 2 Annual Combined Meeting of Standing Committees, 1950, 1952
- Box 227, Folder 3 Employee handbooks, 1968, 1977
- Box 227, Folder 4 Bowling league, 1977-1978, 1981
- Box 227, Folder 5 Sterling Winthrop, career opportunities, undated
- Box 227, Folder 6 Christmas card, undated
- Box 227, Folder 7 Sterling-Winthrop Group, Ltd. (general management practice) , 1966
- Box 227, Folder 8 Miscellaneous, 1949-1987  
Includes a Winthrop-Stearns Variety Show program (1949), announcements about packaging replacements, and a Certificate of Cooperation from the Mutual Security Agency, [circa 1940s?].
- Box 227, Folder 7A Aspirin Department/Rensselaer Plant, 1946  
Memoranda detailing the move of employees in the Aspirin Department in Rensselaer, New York to Trenton, New Jersey. Outlined are eligibility criteria and severance pay.

#### Subseries 4.10: Facilities, 1944-1987

- Box 245, Folder 12 Engineering Report on Building No. 3 for Bayer Company Division, Trenton, New Jersey, 1944
- Box 245, Folder 13 Plant Report, Bayer Company Division, Trenton, New Jersey, 1944
- Box 227, Folder 9;  
Map-folder 1 Sterling Winthrop Research Institute, 1949-1950, 1984

- Includes materials about the dedication of the Sterling-Winthrop Research Institute (1957) such as invitations, memos, notes, tour instructions, and blueprints.
- Box 227, Folder 10 Sterling Drug, Inc. properties and leaseholds, 1965
- Box 227, Folder 11 Sterling Pharmaceuticals Pty. Ltd. (Australia), 1961
- Box 227, Folder 12 Tynesdie Printers Limited (packaging), 1980s
- Box 228, Folder 3 Hilton-Davis Chemical Company, 1969, 1979
- Box 228, Folder 4 Lehn and Fink Products, 1966  
Includes a brochure, "Why People and Industry Move to Montvale," about Montvale Borough in Bergen County, New Jersey.
- Box 228, Folder 5 Sterling Drug, Inc. (Malvern, Pennsylvania), [1980s?]
- Box 228, Folder 6 Sterling Drug, Inc. (Myertown, Pennsylvania), 1963-1966
- Box 228, Folder 7 Sterling Drug, Inc. (90 Park Avenue, New York), 1964
- Box 228, Folder 8 Sterling Drug, Inc. (McPherson Pharmaceutical Facility), McPherson, Kansas, undated
- Box 228, Folder 9 Sterling Organics (Division of Sterling Chemical Group), 1987
- Box 228, Folder 10 Sterling Pharmaceuticals Pty. Limited, 1960s
- Box 228, Folder 11 Winthrop Chemical Company Inc. (Seattle, Washington), 1946
- Box 228, Folder 12 Winthrop Products Ltd. (England) distributors and suppliers overseas, undated
- Map-folder 1 Plant report for Bayer Company Division (Powder Manufacturing Building), Trenton, New Jersey, 1944

#### Subseries 4.11: Audio Visual Materials, 1939-1990-07-27

- Reel OF 772.1 *Modern Anesthesia*, 1939  
*1 motion picture film (16 mm)*  
*Modern Anesthesia* was shown in the Medicine and Public Health Building of the New York World's Fair of 1939.
- Box 228, Video OV 772.1 *Modern Anesthesia*, 1939  
*1 videocassettes (vhs)*  
*Modern Anesthesia* was shown in the Medicine and Public Health Building of the New York World's Fair of 1939. The 16 mm film was transferred to 1/2 VHS on December 4, 1989.

- Box 228, Video OV  
772.2      *A Sterling Vision*, 1990-07-27  
1 videocassettes (vhs) (Total Running Time: 12:52)  
Video footage documents the opening ceremony for the exhibit "A Sterling Vision" celebrating Sterling Drug, Inc. Speakers feature Margery Laird, Bob Winkler, Sid [Willig?], and Tom Nolan.
- Reel OT 772.1      Dedication Ceremony of East Greenbush, New York Plant, undated  
1 sound tape (7" reel-to-reel)  
Copy of audio tape buried in time capsule located on northwest side of front entrance of the plant.
- Reel OT 772.2      Submaster Dealers, 1986  
1 videoreels (1 inch)  
Reel contains clips related to salesmen activities such as telemarketing and direct mail. A tape log is included.
- Box 228, Folder 13      Without Let or Hindrance , 1970s  
Brochure for the filmstrip *Without Let or Hindrance* featuring the drug Hexopal.
- Box 228, Folder 14      Winthrop Library of Motion Pictures, [1960s]

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