



Smithsonian

National Museum of American History Kenneth E. Behring Center

Guide to the Kryptonite Lock Company Records

NMAH.AC.0840

Lisa M. Saywell.

2003

Archives Center, National Museum of American History

P.O. Box 37012

Suite 1100, MRC 601

Washington, D.C. 20013-7012

archivescenter@si.edu

<https://americanhistory.si.edu/archives>

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Collection Overview

Repository:	Archives Center, National Museum of American History
Title:	Kryptonite Lock Company Records
Date:	1972 - 2003
Identifier:	NMAH.AC.0840
Creator:	Zane, Michael Stuart, III Kryptonite Lock Company (Canton, Massachusetts) Zane, Elizabeth
Extent:	5.6 Cubic feet (15 boxes)
Language:	English .
Summary:	Massachusetts entrepreneur Michael Zane purchased a bicycle lock design and its trade name, "Kryptonite lock," in 1972. Working with members of his family, Zane developed the Kryptonite Corporation. The records consist of audio-visual materials, correspondence, design drawings, photographs, testing records, patent information, sales reports, product information, advertisements, clippings, periodicals, legal documents, and research files.

Administrative Information

Acquisition Information

This collection was donated to the National Museum of American History by Michael Stuart Zane III and Elizabeth Zane on June 3, 2003.

Related Materials

Materials held at the National Museum of American History

The Division of Work and Industry holds related artifacts. See accession 2003.0234.

2003.0234 Bicycle lock collection—Kryptonite Brand

2003.0234.01a, b, c Earliest Kaplan design lock, metal bar, U shape with padlock; ca. 1971; 22cm x 15.8cm x 4 cm

2003.0234.02a, b Second generation design, stainless steel bar with combination lock; ca. 1972; 24cm x 17cm x 4cm

2003.0234.02c Crossbar plate marked "SK Associates"; 14.5cm x 3.75cm x .25cm

2003.0234.02d "Sesamee" brand combination lock for use with .02a; 8.5cm x 5cm x 2.4cm

2003.0234.03a, b, c, d Kryptonite-2, improved version of lock with changed lock cover; 24cm x 18cm x 4cm

2003.0234.04a, b, c Kryptonite-2, lock with attached padlock; 21cm x 17cm x 4 cm

2003.0234.04d Cross bar samples tested with bolt cutters; 14cm x 3.8cm & 10cm x 4cm

2003.0234.04e "Dynamlock" brand, key operated padlock; 7cm x 4.5cm

- 2003.0234.05a, b, c Competitor style lock, "Citadel" brand, ca. 1973; 26cm x 17.8 cm
- 2003.0234.06a,b Kryptonite-3 (K-3) integrated lock eliminated need for padlock; 18cm x 25cm x 4cm
- 2003.0234.06c, d Sample of integral lock and cover used on K-3 lock; 7cm x 4cm x 8cm
- 2003.0234.06e Bracket for attaching to bike to carry K-3 lock; 10cm x 3.2cm x 1.5cm
- 2003.0234.07a, b, c Kryptonite-4 (K-4) made of rod rather than flat steel; 27cm x 19.6cm
- 2003.0234.08a, b, c Motorcycle version of K-4 lock; 41.3cm x 22.3cm
- 2003.0234.09 Vinyl lock cover branded "Secur-a-Glide by Harley Davidson"; 28.5cm x 2.5cm d.
- 2003.0234.10a, b, c Die stamp for lock cam, example of cost saving part; small metal parts
- 2003.0234.11a Steel lock carrying bracket for attachment to bike, in retail package; 9.5cm x 7cm x 4cm
- 2003.0234.11b Plastic lock carrying bracket for attachment to bike, retail package; 8.5cm x 4.5cm x 4cm
- 2003.0234.11c Punched, flat steel plate to be formed into item .11a, bracket; 21cm x 7cm
- 2003.0234.12a, b, c "Velo Racer" lock; 18cm x 13.4cm
- 2003.0234.13a, b, c "Evolite" lock with cut-away to show lock mechanism; 25cm x 16cm
- 2003.0234.13d Sample of lock mechanism opening from side rather than end of cross arm; 7.5cm x 2cm d.
- 2003.0234.14a, b, c, d K-4 lock and bike bracket in retail package targeted to Mountain Bikers; 27.5cm x 19.7cm
- 2003.0234.15a, b, c Heavy weight lock branded "New York Lock"; 32.5cm x 16.5cm
- 2003.0234.16a, b, c Uncoated metal prototype of "New York Lock"; 27.5cm x 16.3cm
- 2003.0234.17a, b, c "New York Lock" in retail packaging; 25.5cm x 14cm
- 2003.0234.18a, b, c Heavy weight chain and Kryptonite EV Disc lock for motorcycle; chain 97cm x 3.7cm x 6cm; lock 9cm x 9.8cm
- 2003.0234.19a, b, c "Evolution 2000" lock with prototype titanium U bracket; 27.2cm x 16cm
- 2003.0234.19d Titanium U rod of lock tested to destruction; 60.7cm x 1.3cm d.
- 2003.0234.20a, b, c, d Computer parts manufactured by Zane family before manufacturing bike locks, 4 small, metal items

Processing Information

Processed by Lisa M. Saywell, 2003; supervised by Alison Oswald, archivist.

Preferred Citation

Kryptonite Lock Company Records, 1972-2003, Archives Center, National Museum of American History, Smithsonian Institution.

Restrictions

Collection is open for research but is stored off-site and special arrangements must be made to work with it. Contact the Archives Center for information at archivescenter@si.edu or 202-633-3270.

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Biographical / Historical

In 1971, Michael Zane read a newspaper article that sparked his imagination. He discovered that bicycle mechanic, Stanley Kaplan had designed and built a new bicycle lock, which he named the Kryptonite lock. Zane and Kaplan quickly became partners. Aided by the metal manufacturing experience of Ernest Zane, Michael's father, the partners began to produce and market the locks amid a rapidly growing bicycle industry. In this first year, the company sold approximately 50 locks.

In 1972, Zane bought the lock idea and the company name from Kaplan, and founded the Kryptonite Corporation with \$1,500 from his personal savings. Using his father's sheet metal business, Zane Manufacturing Company, as a subcontractor for the metal work, Michael Zane's Kryptonite Corp. began manufacturing a slimmer, stronger lock made of stainless steel versus the original hardened steel version. Concentrating in the Boston area where the company was based, Zane started selling the lock to local bike shops. Realizing the need to expand his market and having no money for national advertising, Zane decided to undertake an experiment. He locked a bicycle to a parking meter with a Kryptonite lock on the Lower East Side in New York City for a month. By the time he retrieved the bike, it was completely stripped except for the part attached to the lock. The press was alerted to the experiment, and the resulting publicity helped move Kryptonite locks into New York City bicycle shops, as well as those in Philadelphia and Washington, D.C.

Michael's brother, Peter, joined the company in 1974. Peter concentrated on exporting and legal matters, while Michael handled marketing, design, research, and manufacturing. In this same year, to supplement and encourage their lock sales, the brothers started Liberty Distribution, a bicycle accessory distribution company. It was also at this time that Kryptonite began guaranteeing its locks—if your bike was stolen while secured with a Kryptonite lock, the company would send you up to \$500. The guarantee quickly became a selling point.

The next year the company received another free publicity boost; Consumer Reports awarded the Kryptonite's U-lock its highest bicycle security device rating. Distribution expanded to Chicago and Los Angeles, and the company sold approximately 25,000 locks.

In 1977, Kryptonite introduced the K-4 lock. Michael Zane refined the company's basic U-shaped lock by creating a bent foot on one end making the lock easier to use and simplifying the design. This design gained the Kryptonite K-4 U-lock a place in New York's The Museum of Modern Art permanent design collection in 1983 and won both Japan's Good Design Prize and Germany's Museum of Utilitarian Art Award in 1988.

In 1978, Kryptonite expanded into the motorcycle lock market and began exporting its product into European markets. In the late 1980s, just as Kryptonite began to offer a newly designed mountain bike lock, anti-theft guarantee claims began to increase dramatically in Manhattan. This increase in theft forced Kryptonite to stop offering the guarantee in Manhattan and spurred the Zane's to redesign their locks. During this same time, Kryptonite was under constant competition from various domestic and foreign competitors. Many of these competitors adapted Kryptonite's U-lock design. Some so closely mimicked the Kryptonite design that the company took legal action.

In 1992, in response to an increase in thefts and ongoing competition, Kryptonite introduced its Evolution series of locks. This new design placed the locking mechanism in the middle of the crossbar of the lock, rather than at the end, making it less susceptible to breakage.

The next year Kryptonite entered the automobile security market. In its first year on the market, the Kryptonite Steering Wheel Lock was named one of Motor Trend magazine's top ten innovative car care products for 1993. Kryptonite's entrance into automobile security generated interest from Winner International Corporation, the maker's of The Club automotive lock, resulting in a number of court battles.

Kryptonite introduced the New York Lock in 1994. This newly designed lock allowed Kryptonite to reestablish an anti-theft guarantee for \$1,000 in Manhattan. The company recreated its earlier publicity event by successfully locking bicycles throughout New York City to prove the efficacy of its locks. Kryptonite also issued a top ten list of cities with the most bicycle thefts (based on its claim reports) and expanded its involvement in theft prevention activities.

In 1995, Gary Furst became CEO of the rapidly growing company. In the following year, Kryptonite celebrated its twenty-fifth anniversary and developed a program called Flex Security, focusing on innovative locking systems for homeowners and contractors. In addition, Kryptonite entered the computer security market by creating locks for desktops and laptops.

With its expansion into new markets and rising sales, larger companies became increasingly interested in Kryptonite. In 2001, Ingersoll-Rand, a leading industrial firm, bought Kryptonite.

Scope and Contents

The Kryptonite Lock Company Records, 1972-2001 document a wide spectrum of activities engaged in by the company. The records consists of audio-visual materials, correspondence, design drawings, photographs, testing records, patent information, sales reports, product information, advertisements, clippings, periodicals, legal documents, and research files. The strength of the collection resides in the marketing and sales documents. They tell a remarkable story of a small family business which created an internationally recognized brand name product. The collection also richly documents competition and innovation in the bicycle and motorcycle lock industry, through sales representative trip reports, product research and development records, and the research files on other companies. Although the collection provides a wide spectrum of documents from most aspects of the company's activities, some portions of the record are sparse and incomplete.

Series 1: History, 1973-1974, 2001, 2003, contains a company history and chronology as well as the field notes and photographs documenting the acquisition of the collection. There are two oral history interviews with Michael Zane conducted by NMAH archivist John Fleckner. The 2001 interview is an overview of the Kryptonite history; the 2003 interview focuses on Zane's description and history of the artifacts collected by the museum. There is a seven-page transcription of the 2001 interview. In addition, this series includes materials related to two companies associated with the early history of the Kryptonite Corporation, Zane Manufacturing Company (the sheet metal company owned by Michael Zane's father) and Ernest Zane and Liberty Distribution (a short-lived bicycle accessory distribution company) created by the Zane brothers to supplement and encourage the sale of their locks.

Series 2: Correspondence, 1983-2000, arranged by topic, documents some of the company's key areas of interest. The topics include customers, design ideas, media, suppliers and distributors, and sponsorships. Most of the correspondence focuses on complaints about or suggested improvements for the locks.

Series 3: Product Research and Development, 1987-2000, is arranged into three subseries, Subseries 1: Development, 1987-2000; Subseries 2: Research, 1985-1999

Subseries 1: Development, 1987-2000, is arranged by project and documents the design process of various security devices. It contains design drawings and design revisions.

Subseries 2: Research, 1985-1999, includes research on various lock patents. It also contains testing data for various locks produced by Kryptonite and outside testing companies.

Series 4: Administrative and Financial Papers, 1972-2000, includes various memos, meeting notes and agendas that thoroughly document the later part of the company's history. There is sporadic documentation of human resources activities of the company in this series. The series also includes various financial records. Sales representative trip reports are included as well. These reports are narrative accounts written by Kryptonite sales representatives to detail the state of product placement and the competition in retail stores throughout the country.

Series 5: Marketing, Advertising, and Publicity, 1972-2001, consists of five subseries, Subseries 1: Marketing materials, 1985-2000; Subseries 2: Advertising materials, 1989, undated; Subseries 3: Publicity materials, 1973-2001; Subseries 4: Crime-related materials, 1982-1996; and Subseries 5: Liz Zane files, 1990-1998 and is the most comprehensive series in the collection. It documents the marketing, advertising, and publicity efforts of the company.

Subseries 1: Marketing materials, 1985-2000, includes marketing materials, such as product sheets describing each of the company's products, and promotional materials, such as posters, bumper stickers, and postcards. Market research undertaken by the company is also included.

Subseries 2: Advertising materials, 1989, undated, contains various advertisements dating from the earliest lock designs to the merger with Ingersoll-Rand. Of particular note is a retrospective advertising notebook illustrating the numerous advertising campaigns undertaken by the company from its creation in 1972 to 1989.

Subseries 3: Publicity materials, 1973-2001, documents the multi-faceted publicity efforts of the company. Included are company newsletters, press clippings, reprint notebooks, various printed materials, press kits, and press releases.

Subseries 4: Crime-related materials, 1982-1996, consists of materials that document theft prevention activities. Included are claim reports that Kryptonite used to develop new designs and to generate an annual list of the top twenty cities for bicycle theft. Also included is the report on bicycle theft undertaken by the company in response to a sharp increase in the number of claims filed in New York City in 1988; ultimately this report resulted in the repeal of the lock guaranty in that city.

Subseries 5: Liz Zane files, 1990-1998, contains materials documenting Liz Zane, wife of Michael Zane, founder of the Kryptonite Corporation. She served as the Communications Manager for the company in the 1990s. Included in this series are press kits, her correspondence with law enforcement officers, and various research files related to publicity activities.

Series 6: Other Companies, 1985, 1991, 2001, undated, includes the Kryptonite Corporation's files documenting its patent infringement suit against Ming Tay, a Taiwanese competitor. Also included is information about the company's relationship with Trek and the company's merger with Ingersoll-Rand. In addition, the research files contain catalogs and advertisements of the company's competition.

Series 7: Visual Materials, 1988, 1996, 1997, undated, consists of black and white and color prints, slides, contact sheets, negatives and two 1/2" VHS tapes. The prints, slides, contact sheets and negatives document Michael and Peter Zane, the factory, a motorcycle lock, and promotional prints featuring the lock in advertising and being used. The 1/2" VHS tapes include a New York City Channel 4 News piece about bike theft (April 1988) and an Inside Edition, (October 1996) and Dateline (October 1997) programs on the Kryptonite Corporation.

Arrangement

This collection is organized into seven series.

Series 1: History, 1973-1974, 2001, 2003

Subseries 1.1: Chronology and company history, undated

Subseries 1.2: Field Documentation, 2001, 2003

Subseries 1.3: Zane Manufacturing Company, undated

Subseries 1.4: Liberty Distribution, 1973-1974

Series 2: Correspondence, 1983-2000

Series 3: Product Research and Development, 1987-2000

Subseries 3.1: Development, 1987-2000

Subseries 3.2: Research, 1985-1999

Series 4: Administrative and Financial Papers, 1973-2001

Series 5: Marketing and Sales, 1972-2001

Subseries 5.1: Marketing materials, 1985-2000

Subseries 5.2: Advertising materials, 1989, undated

Subseries 5.3: Publicity materials, 1973-2001

Subseries 5.4: Crime-related materials, 1982-1996

Subseries 5.5: Liz Zane files, 1990-1998

Series 6: Other Companies, 1985, 1991, 2001, undated

Subseries 6.1: Ming Tay lawsuit, 1985

Subseries 6.2: Relationships with other companies, 1991, 2001

Subseries 6.3: Competition research files, undated

Series 7: Visual Materials, 1988, 1996, 1997, undated

Subseries 7.1: Photographs, undated

Subseries 7.2: Video cassettes, 1988, 1997

Physical Characteristics and Technical Requirements

Researchers must handle unprotected photographs with gloves. Researchers must use reference copies of audio-visual materials. When no reference copy exists, the Archives Center staff will produce reference copies on an "as needed" basis, as resources allow.

Names and Subject Terms

This collection is indexed in the online catalog of the Smithsonian Institution under the following terms:

Subjects:

- Bicycle theft -- Prevention
- Bicycles -- Equipment and supplies
- Inventions -- 20th century
- Inventors
- Locks and keys
- Marketing

Types of Materials:

- Advertisements -- 20th century
- Awards
- Bumper stickers
- Business records -- 20th century
- Correspondence -- 1970-2000
- Newsletters
- Oral history
- Photographs -- 20th century
- Press releases

Container Listing

Series 1: History, 1973 - 1974, 2001 - 2003

Subseries 1.1: Chronology and company history, undated

Box 1, Folder 1

Subseries 1.2: Field Documentation, 2001 - 2003

Box 1, Folder 2 Field documentation notes and photographs, 2001

Box 14, Folder OTC 840.1 OTC 840.1, field recording, audiocassette tape, 2001

Box 14, Folder RTC 840.1 RTC 840.1, field recording, audiocassette tape, 2001

Box 14, Folder OTC 840.2 OTC 840.2, field recording, audiocassette tape, 2003

Box 14, Folder RTC 840.2 RTC 840.2, field recording, audiocassette tape, 2003

Subseries 1.3: Zane Manufacturing Company, undated

Box 1, Folder 3 Production notebook, undated

Box 1, Folder 4 Notebook cover, undated

Box 1, Folder 5 Photographs, undated

Subseries 1.4: Liberty Distribution, 1973 - 1974

Box 8, Folder 1 Mail order purchase order book, 1973 - 1974

Box 8, Folder 2 Notebook cover, undated

Box 1, Folder 6 Invoices, 1974

Box 8, Folder 3 Possible accounts, undated

Box 1, Folder 7 Price list, undated

Box 1, Folder 8	Suppliers, Caleisure, undated
Box 1, Folder 9	Suppliers, Wheeling Dervishes, undated
Box 1, Folder 10	Miscellaneous, 1974

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Series 2: Correspondence, 1983 - 2001

Box 8, Folder 4	Customers, 1983 - 1993
Box 8, Folder 5	Design ideas, 1984 - 1999
Box 8, Folder 6	Media, 1988 - 2001
Box 8, Folder 7	Suppliers and distributors, 1982 - 1998
Box 8, Folder 8	Sponsorships, 1992 - 1999
Box 8, Folder 9	Miscellaneous, 1989 - 1998

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Series 3: Product Research and Development, 1987 - 1999

Subseries 3.1: Development, 1987 - 1999

Box 15, Folder 1	Miscellaneous designs, 1987 - 1988
Box 1, Folder 11	In board K-4 lock, 1990
Box 1, Folder 12	In board Rock Lock, 1990
Box 1, Folder 13	Automobile lock, 1992
Box 1, Folder 14	Miscellaneous designs, 1992 - 1995
Box 1, Folder 15	New York Lock, 1993 - 1999
Box 1, Folder 16	Evolution 2000, 1993 - 1994
Box 1, Folder 17	Low cost Evolution ATB, 1993 - 1994
Box 1, Folder 18	Dead bolt, 1994
Box 1, Folder 19	Camless deadbolt, 1994
Box 1, Folder 20	Mega dead bolt, 1994
Box 1, Folder 21	Evo-lite dead bolt, 1995
Box 1, Folder 22	Evo-lite 2000, 1995
Box 8, Folder 10	Low cost Evolution, 1995 - 1996
Box 1, Folder 23	Drill guard, 1996
Box 1, Folder 24	Student project, 1996
Box 1, Folder 25	Standard shackle, undated
Box 1, Folder 26-27	Lock mechanisms, undated
Box 2, Folder 1-4	Lock mechanisms, undated
Box 2, Folder 5	Chicago Lock Company, undated

Subseries 3.2: Research, 1985 - 1999

Box 8, Folder 11	Product testing, 1985 - 1996
Box 9, Folder 1	Product testing, 1997 - 1999
Box 2, Folder 6	Product testing data notebook, 1996
Box 9, Folder 2	Patent information, undated
Box 2, Folder 7-8	Patent information, undated
Box 9, Folder 3	Production and manufacturing reports, 1988 - 1998
Box 3, Folder 1-2	Manufacturing report notebook, 1996 - 1998

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Series 4: Administrative and Financial Papers, 1973 - 2001

Box 3, Folder 4	Human resources, undated
Box 3, Folder 5	Management profile, 1994
Box 3, Folder 6	Incorporation papers, 1973
Box 3, Folder 7	Meeting notes and agendas, undated
Box 3, Folder 8	Memos, 1992-2000
Box 9, Folder 4	Financial reports, 1984 - 2000
Box 9, Folder 5	Budget proposals, 1990
Box 9, Folder 6	Distributor reports, 1984 - 1993
Box 9, Folder 7	Sales reports, 1980 - 1996
Box 3, Folder 3	Sales representative trip reports, 1986 - 2001
Box 10, Folder 1	Product cost analysis, undated

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Series 5: Marketing, Advertising, and Publicity, 1972 - 2001

Subseries 5.1: Marketing materials, 2000, 1985, 1992, 1988

Box 3, Folder 9	Motorcycle locks, 1985 - 1992
Box 3, Folder 10	Rock Lock, 1988
Box 3, Folder 11	Cable locks, 1988 - 1992
Box 3, Folder 12	Brackets, 1992
Box 3, Folder 13	Evolution 2000, 1992
Box 3, Folder 14	K-4 Plus, 1992
Box 3, Folder 15	Krypto Lok, 1992
Box 10, Folder 2	Park Cycle, 1992
Box 3, Folder 16	Sport and ski locks, 1992
Box 10, Folder 3	Automobile locks, undated
Box 3, Folder 17	Catalogs, circa 1990s, circa 1990s
Box 3, Folder 18	Product brochures, undated
Box 3, Folder 19	Product flyers, 1984 - 1998
Box 3, Folder 20	Product price list, 1984 - 1989
Box 3, Folder 21	Product packaging inserts, undated
Box 3, Folder 22	Lock guarantees, undated
Box 3, Folder 23	Promotional bumper stickers, undated
Box 3, Folder 24	Promotional postcards, 1986 - 1988
Box 15, Folder 2	Posters, undated
Box 15, Folder 25	Point of Purchase materials, undated
Box 10, Folder 4	Merchandising kit, undated
Box 10, Folder 5	In-store merchandising materials, undated

Box 4, Folder 1	Store merchandising report, 1995
Box 4, Folder 2	Company presentation, 1996
Box 4, Folder 3	Miscellaneous brochures, undated
Box 10, Folder 6	Marketing research, 1990 - 1995
Box 10, Folder 7	Marketing research report, 1991 - 1992
Box 4, Folder 4	Hardware market survey, 1995

Subseries 5.2: Advertising materials, 1989 and undated

Box 10, Folder 8	Early designs, undated
Box 10, Folder 9	Notebook, 1989
Box 4, Folder 5	Motorcycle lock, undated
Box 4, Folder 6	K-4 lock, undated
Box 10, Folder 10	Miscellaneous, undated

Subseries 5.3: Publicity materials, 1973 - 2001

Box 10, Folder 11	Kryptogram, distributor newsletter, 1984 - 1995
Box 4, Folder 7	Kryptonite Insight, employee newsletter, 1990
Box 4, Folder 8	Kryptonite News, employee newsletter, 1996 - 1997
Box 10, Folder 12	Company profiles, 1973
Box 10, Folder 13	Automobile lock, 1987 - 1996
Box 10, Folder 14	Bicycle lock, 1979 - 1998
Box 10, Folder 15	Bicycle theft, 1987 - 1999
Box 4, Folder 9	Motorcycle lock, 1991 - 1995
Box 4, Folder 10	Consumer ratings, 1975 - 1997
Box 11, Folder 1	Demonstrators' use of locks, 1988 - 1999

Box 4, Folder 11	Miscellaneous, undated
Box 4, Folder 12	Press reprint notebook, 1994
Box 4, Folder 13	Press reprint notebook, 1995
Box 11, Folder 2	Press reprint notebook, 1994 - 1995
Box 11, Folder 2	Printed materials, 1979 - 2001
Box 4, Folder 14	Magazines, 1982 - 1995
Box 4, Folder 15	Magazines, 1996 - 2002
Box 15, Folder 3	Magazines, 1975 - 2001
Box 5, Folder 1	100 Years/100 Designs (book), 1999
Box 5, Folder 2	Media hit list, 1996 - 1998
Box 5, Folder 3	Press releases, 1994 - 1996
Box 11, Folder 3	Press kit, 1995
Box 11, Folder 4	Sponsorships, 1996 - 2001
Box 5, Folder 4	Boston Chamber of Commerce award program, 1991
Box 5, Folder 5	The Museum of Modern Art, 1983 - 1987
Box 5, Folder 6	Gallery Association of New York contract, 1987
Box 11, Folder 5	Grand opening program, 1991

Subseries 5.4: Crime-related materials, 1982 - 1996

Box 11, Folder 6	Claim reports, 1982 - 1996
Box 5, Folder 7	New York theft report, 1982 - 1996
Box 5, Folder 8	New York Cyclist, 1988
Box 5, Folder 9	Bicycle theft research report, 1994

Subseries 5.5: Liz Zane files, 1990 - 1998

Box 5, Folder 10	Sales representative kit, circa 1992
Box 5, Folder 11	Motorcycle lock, 1993
Box 5, Folder 12	Automobile lock, 1994
Box 5, Folder 13	Bicycle lock, 1995
Box 5, Folder 14	Twenty-fifth anniversary, 1996
Box 5, Folder 15	Winner lawsuit, 1996
Box 5, Folder 16	Press releases, 1992 - 1996
Box 5, Folder 17	Press clippings, 1991 - 1995
Box 5, Folder 18	Product promotional materials, undated
Box 6, Folder 1	Product brochures, circa 1990s
Box 6, Folder 2	Grand opening program, 1991
Box 6, Folder 3	Law enforcement contacts, undated
Box 6, Folder 4	Law enforcement correspondence, 1992 - 1996
Box 6, Folder 5	Law enforcement materials, 1996
Box 6, Folder 6	Lock Smart program, 1996
Box 6, Folder 7	Market research, 1995 - 1997
Box 11, Folder 7	American Center for Bicycle Registration, undated
Box 11, Folder 8	Lawsuit research, 1993 - 1996
Box 11, Folder 9	Claim reports, 1990 - 1998
Box 11, Folder 10	Miscellaneous, undated

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Series 6: Other Companies, 1985, 1991, 2001, undated

Subseries 6.1: Ming Tay lawsuit, 1985

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Subseries 6.2: Relationships with other companies, 1991, 2001

Box 6, Folder 8 Trek, private label, 1991

Box 6, Folder 9 Ingersoll-Rand, merger, 2001

Subseries 6.3: Competition research files, undated

Box 12, Folder 3 ABUS, catalogs, undated

Box 12, Folder 4 ABUS, bicycle lock, undated

Box 12, Folder 5 ABUS, motorcycle lock, undated

Box 12, Folder 6 Avenir, undated

Box 6, Folder 10 Bad Bones, press kit, undated

Box 6, Folder 11 Bad Bones, advertising, undated

Box 6, Folder 12 Bad Bones, Lock Smart, undated

Box 6, Folder 13 Bad bones, distributor material, undated

Box 6, Folder 14 Bad Bones, press clippings, undated

Box 7, Folder 1 Bad Bones, brochures, undated

Box 12, Folder 7 The Bolt, undated

Box 12, Folder 8 Century, undated

Box 12, Folder 9 Citadel, undated

Box 12, Folder 10 Citadel (Rhode Gear), undated

Box 12, Folder 11 The Club, undated

Box 7, Folder 2 Cyclelok, undated

Box 12, Folder 12	Cyclemate, undated
Box 7, Folder 3	Delta Cycle Corporation, undated
Box 12, Folder 13	Diamond Lock, undated
Box 12, Folder 14	Handyway, undated
Box 7, Folder 4	Interseng Hardware, undated
Box 12, Folder 15	Locktight, undated
Box 12, Folder 16	Luma, undated
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Box 7, Folder 12	Wheelok, undated
Box 13, Folder 8	Winkhaus, undated
Box 13, Folder 9	Miscellaneous competition, general, undated
Box 13, Folder 10	Miscellaneous competition, automobile, undated
Box 13, Folder 11	Miscellaneous competition, bicycle, undated
Box 13, Folder 12	Miscellaneous competition, computer, undated
Box 13, Folder 13	Miscellaneous competition, motorcycle, undated

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Series 7: Visual Materials, 1988, 1997, undated

Subseries 7.1: Photographs, undated

Box 7, Folder 13	Michael and Peter Zane, undated
Box 7, Folder 14	Factory, undated
Box 13, Folder 14	Bicycle locks, undated
Box 7, Folder 15	Motorcycle locks, undated
Box 7, Folder 16	Promotional, undated
Box 7, Folder 17	Trade shows, undated
Box 7, Folder 18	Miscellaneous, undated

Subseries 7.2: Video cassettes, 1996, 1988, 1997

Box 14, Folder OV 840.1	OV 840.1, New York City Channel 4 News, 1988 April Notes: Total Running Time: 02:28
Box 14, Folder OV 840.2	OV 840.2, Inside Edition, 1996 October Notes: Total Running Time 07:33
Box 14, Folder OV 840.2	OV 840.2, Dateline, 1997 October Notes: Total Running Time: 20:00

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