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Collection Overview

Repository: Archives Center, National Museum of American History
Title: Ally and Gargano, Inc., Print Advertisements
Identifier: NMAH.AC.0938
Date: 1962-1987
Extent: 14.6 Cubic feet
Creator: Gargano, Amil
Ally and Gargano Advertising Agency, (New York (N.Y.)
Ally, Carl
Language: English
Summary: In 1962, Carl Ally, a rising star in the advertising business, established his own firm, Carl Ally, Inc., with colleague Amil Gargano as art director. In 1976 they changed the business name to Ally and Gargano, Inc. Known for its aggressive advertising style, Ally and Gargano represented approximately ninety clients, fifty-two of which are represented here, including Hertz, Federal Express, and IBM.

Administrative Information

Acquisition Information
This collection was donated by Emil Gargano, a partner in Ally and Gargano, Inc.

Provenance
Donated to the Archives Center in 2007 by Amil Gargano.

Related Materials
Advertising documentation may be found in the following collections in this repository: N.W. Ayer Advertising Agency Records and the Federal Express Advertising History Collection.

Processing Information
Collection processed by Amy Sanderson (intern); supervised by Alison Oswald, archivist, November 2007.

Preferred Citation
Restrictions

The collection is open for research use.

Researchers must handle unprotected photographs with gloves.

Conditions Governing Use

Collection items available for reproduction, but the Archives Center makes no guarantees concerning intellectual property rights. Archives Center cost recovery and use fees may apply when requesting reproductions.

Biographical / Historical

After seven years as a rising star in the advertising business, Carl Ally (1925-1999) created his own advertising agency in 1962, bringing with him former colleague and art director Amil Gargano. In 1976, Carl Ally, Inc., became Ally and Gargano, and three years later, Ally withdrew from active participation in the firm. In 1983, the agency, with a roster of nearly 300 employees, went public; in 1986 the Marketing Corporation of America (MCA) purchased Ally and Gargano for $26.6 million; in 1991 Amil Gargano left the firm which went out of business in 1995.

During its years as an independent advertising agency, (1962-1987), Ally and Gargano created highly successful and widely recognized advertising campaigns for over ninety clients. Carl Ally was especially known for an aggressive advertising style, most notably his work for Hertz in the late 1960s and early 1970s, in which he used in a competitor's name, Avis, in advertisements.

Ally and Gargano also made invaluable contributions to two new firms that quickly became leading American businesses --Federal Express and MCI. Founded in 1971, Federal Express had accrued $26 million in losses by 1974, after only eighteen months in operation; its nightly package delivery count was 210 items. Ally and Gargano advertising, beginning with a budget of only $150,000, was critical to the rapid Federal Express turnaround. MCI selected Ally and Gargano to introduce its residential long distance service in 1979. Within a year, new customer enrollment reached three times the expected level, and four years after the launch of the advertising campaign, MCI's total sales rose from $95 million to $2.7 billion.

Scope and Contents

Advertising portfolios including copies of print advertisements published for fifty-two accounts over a twenty-five year period. Some clients include Hertz, Federal Express, International Business Machines Corporation.

Arrangement

Collection is arranged into one series.
Names and Subject Terms

This collection is indexed in the online catalog of the Smithsonian Institution under the following terms:

Subjects:
Advertising agencies
advertising

Types of Materials:
Advertisements
Print advertising

Names:
Bank of New York
Canadair
Dunkin' Donuts, Inc.
Federal Express Corporation
Fiat.
Hertz Corporation.
International Business Machines.
Karastan.
Kobrand Corporation.
MCI Communications Corporation.
Northeast Airlines
Pan American World Airways, Inc.
Pearl Brewing.
Pentax Precision Instrument Corporation.
Pharmacraft.
Piper Aircraft Corp.
Saab (Svenska Aeroplan Aktiebolaget AB)
Scandinavian Airlines System
Volvo.
Container Listing


Box 1, Folder 1  Absolut Vodka, 1989
Box 1, Folder 2  Bengay, 1988
Box 1, Folder 3-6; Bank of New York, 1981 October – circa 1991
Box 13, Folder 1
Box 1, Folder 7; Canadair, 1981 January –1984 September
Box 13, Folder 2
Box 19, Folder 1-2; Columbia Broadcasting System, Inc.(CBS), 1969 April–1973 December
Box 18, Folder 1; Image(s)
Box 1, Folder 8;
Box 13, Folder 3
Box 1, Folder 9  Cinzano, 1965 May–1968 May
Box 1, Folder 10; Citizens for Clean Air, 1966 October -1971
Box 18, Folder 2; Image(s)
Box 13, Folder 4
Box 13, Folder 5; Commodore Computer, 1982 March–1983 October
Box 1, Folder 11 Image(s)
Box 13, Folder 6; Corning Glass, 1964 March–1967 September
Box 1, Folder 12
Box 2, Folder 1-4 Dunkin' Donuts, 1977 June–1995 March
Box 2, Folder 5-8; Federal Express, 1974 October–1987
Box 13, Folder 7-8 Image(s)
Box 3, Folder 1-11; Fiat, 1970 December–1978 June
Box 18, Folder 3-6;
Box 14, Folder 1
Box 3, Folder 12-15; Fiat International, 1972 January–1979 December
Box 14, Folder 2-3

Box 3, Folder 16  Franklin Computers, 1983 October–1984 June

Box 14, Folder 4;  Gatorade, 1968 September–1969 February
Box 3, Folder 17

Box 14, Folder 5  Goebel, 1964 April –1966 May

Box 14, Folder 6-8;  Hertz, 1966 September–1973 March
Box 4, Folder 1-15;  Image(s)
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Box 5, Folder 1-7;  International Business Machines Corporation (IBM), 1965 March–1979 March
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Box 15, Folder 1-2;  Investment Overseas Services (IOS), 1968 May – 1971 May
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Box 15, Folder 4  Jergens, 1984 November

Box 15, Folder 5  R.A. Johnston Cookies, 1964 March–1966 October

Box 15, Folder 6  Kaiser Roth, 1980 April –1982 December

Box 15, Folder 7-11  Karastan, 1980 November –1988 May

Box 18, Folder 10-12;  Kobrand Importers, 1971 March–1977 March
Box 19, Folder 5;
Box 20, Folder 2;
Box 15, Folder 3;
Box 7, Folder 1-6

Box 15, Folder 4  Krystal Kitchens, 1980 November –1988 May

Box 15, Folder 5-6;  Mass Communications, Inc., (MCI), 1979 November–1986 April
Box 7, Folder 7-9  Image(s)
Box 15, Folder 7  Midway Metrolink, Undated
Box 8, Folder 1  National Football League Properties, 1983 May–1984 March
Box 20, Folder 3;  Image(s)
Box 19, Folder 6;
Box 18, Folder 13;
Box 15, Folder 8-10;
Box 8, Folder 2-6
Box 8, Folder 7  Noxell, 1972 October – 1974 October
Box 8, Folder 8;  Old Bushmill's Irish Whiskey, 1963 April–1966 October
Box 5, Folder 11
Box 16, Folder 1-4;  Pan American World Airways, 1970 August–1978 August
Box 19, Folder 7;
Box 18, Folder 14;
Box 8, Folder 9-12
Box 16, Folder 5  Pearl Brewing Company, 1969 July–1971 May
Box 9, Folder 1;  Pentax, 1978 October–1982 May
Box 16, Folder 6
Box 16, Folder 7;  Pharmacraft, 1967 March–1975 May
Box 9, Folder 2
Box 9, Folder 3-11;  Piper Aircraft, circa 1978-1984
Box 18, Folder 15;
Box 16, Folder 8
Box 10, Folder 1Plax  Pirelli Tires, 1975 December–1984
Box 10, Folder 2  Plax, 1989
Box 16, Folder 9  Purina, Undated
Box 16, Folder 10;  Rise Shaving Cream, 1971 December–1974 November
Box 10, Folder 3
Box 10, Folder 4  Salada, 1964 March-1967 September
Box 10, Folder 5-16  Saab-Scania, 1979 June –1988 April
Box 16, Folder 11;  SAAB, 1979 June–1988 April
Box 18, Folder 16
Box 20, Folder 4  SAAB, undated; Travelers (Insurance) Dec 17, 1980; Volvo, undated
Box 10, Folder 17-18;  Scandinavian Airlines (SAS), circa 1964– circa 1984
Box 17, Folder 1-2
Box 18, Folder 17;  U.S. Servicator, 1963 August–November
Box 11, Folder 1  Image(s)
Box 17, Folder 3;  Service America, 1970 April–1971 June
Box 11, Folder 2-5
Box 11, Folder 6;  Shearson Lehman Brothers, 1990–1991
Box 17, Folder 4
Box 17, Folder 5;  Hollingshead Slip Motor Oil, 1963 November – 1964 June
Box 11, Folder 7
Box 11, Folder 8-10;  Timberland Company, 1980 September – 1985 November
Box 17, Folder 6
Box 11, Folder 11  Tink-Tonk (Sprout Software), 1983
Image(s)
Box 12, Folder 1-10  Travelers Insurance, 1970 October-1985 August
Image(s)
Box 17, Folder 7-12  Travelers Insurance, 1970 October-1985 August
Box 12, Folder 12  Vespa, 1963 July–1966 October
Box 12, Folder 13-18  Volvo, 1962 June–1967 August
Box 17, Folder 13  Volvo, 1962 June–1967 August
Box 12, Folder 11  Woman's Day, 1962 November –1963 June
Box 12, Folder 19;  World Magazine, 1971 December–1974 November
Box 18, Folder 18;
Box 19, Folder 8

Box 17, Folder 14; World Journal Tribune, 1966 May–1967 May
Box 12, Folder 20