



Smithsonian

National Museum of American History Kenneth E. Behring Center

Guide to the Eugene B. Johnson Papers

NMAH.AC.1450

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Collection Overview

Repository:	Archives Center, National Museum of American History
Title:	Eugene B. Johnson Papers
Date:	1927-1980
Identifier:	NMAH.AC.1450
Creator:	Johnson, Eugene B. , October 18, 1915 - November 22, 2007
Extent:	1.75 Cubic feet (5 boxes)
Language:	English .
Summary:	The papers relate to Johnson's work as an engineer with the National Sales Engineering Corporation Records, and its machine tool products.

Administrative Information

Acquisition Information

Immediate source of acquisition unknown.

Provenance

Transferred to the Archives Center from the Division of Work Industry, 2017.

Processing Information

Collection processed by Miles Lawlor, intern and Alison Oswald, archivist, 2019.

Preferred Citation

Eugene B. Johnson Papers, Archives Center, National Museum of American History

Restrictions

Collection is open for research but is stored off-site and special arrangements must be made to work with it. Contact the Archives Center for information at archivescenter@si.edu or 202-633-3270.

Biographical / Historical

Eugene B. Johnson (October 18, 1915 - November 22, 2007) was a salesman in the tool and die manufacturing field. Spending much of his career as a salesman for the National Sales Engineering Corporation, Johnson rose to become the company's vice president by the time of his retirement.

<https://www.legacy.com/obituaries/detroitnews/obituary.aspx?n=eugene-b-johnson&pid=182719095>

Content Description

The papers relate to Johnson's work as an engineer and salesman with the National Sales Engineering Corporation Records, and its machine tool products. They include Johnson's school records including exam blue books and notebooks; his credentials; client files and information, including quotes, invoices and correspondence; and trade literature for company products.

Arrangement

The collection is arranged into one series.

Names and Subject Terms

This collection is indexed in the online catalog of the Smithsonian Institution under the following terms:

Subjects:

- Identification cards
- Machine-tool industry
- Machine-tools

Types of Materials:

- Business records -- 20th century
- Invoices -- 20th century
- Laboratory notes -- 20th century
- Letters (correspondence) -- 20th century.
- Trade catalogs -- 20th century

Names:

- National Sales Engineering Corporation

Container Listing

Box 1, Folder 1	Exercises and tests in Algebra, 9th grade textbook, 1927
Box 1, Folder 2	College exam booklets (Wayne State University), 1936-1937
Box 1, Folder 3	Personal, 1950-1990
Box 1, Folder 4	Pay stubs for Eugene B. Johnson (Ford Motor Company), 1951-1953
Box 1, Folder 5	Eugene B. Johnson (business and registration) cards, undated
Box 1, Folder 6	Business card file, undated
Box 1, Folder 7	Sketch notebook, undated
Box 1, Folder 8	American Machine Tool Distributors Association, 1975
Box 1, Folder 9	American Society of Tool and Manufacturing Engineers, 1962-1963, 1966
Box 1, Folder 10	Society of manufacturing Engineers, 1975
Box 1, Folder 11	Engineering Society of Detroit Conference, 1973-02-21
Box 1, Folder 12	Trade literature, 1960-1961 Notes: Includes trade literature for: Fromag Keyseating Machines, Hillyer Corporation, Amsted Industries, Pratt & Whitney, Mimik Tracers, Inc., and Sheldon Machine Company,
Box 2, Folder 1-2	Address/Sales notebook, undated
Box 2, Folder 4	Customer address list (Michigan), 1981
Box 2, Folder 5	Mechanics Vest Pocket reference Book, 1941
Box 2, Folder 6	National Sales Engineering Corporation, Commission reports, 1962-01
Box 2, Folder 7	National Sales Engineering Corporation, Sales commission report, 1990-11
Box 2, Folder 8	Bridgport Machines, Division of Textron, Inc. (list prices), 1975, 1978
Box 3, Folder 1	Outgoing Correspondence (Grand Rapids, Michigan) O-Z, 1959-1963
Box 3, Folder 2	Outgoing Correspondence (Michigan Cities A-F), 1956-1959
Box 3, Folder 3	Outgoing Correspondence (Michigan, A-N), 1960-1963

Box 3, Folder 4	Outgoing Correspondence (Michigan, O-Z), 1960-1963
Box 3, Folder 5	Outgoing Correspondence (Michigan, G-K), 1956-1959
Box 3, Folder 6	Outgoing Correspondence (Michigan, L), 1956-1959
Box 3, Folder 7	Special Correspondence, 1956-1959
Box 3, Folder 8	Wankel engine seminar, 1972
Box 4, Folder 1	Correspondence (outgoing D-G), 1984-1987
Box 4, Folder 2	Sales and merchandising, 1957-1961
Box 4, Folder 3-4	Sales lead files, undated
Box 4, Folder 5	Sales quotations (A), 1983; 1986-1987
Box 4, Folder 6	Sales quotations (B), 1985-1987
Box 4, Folder 7	Sales quotations (C), 1986-1987
Box 4, Folder 8	Sales quotations (H), 1986
Box 4, Folder 9	Sales quotations (J), 1986-1987
Box 4, Folder 10	Sales quotations (L-M), 1985-1987
Box 4, Folder 11	Sales quotations (C), 1986
Box 5, Folder 1	Sales quotations (S-T), 1986-1987
Box 5, Folder 2	Sales quotations (Y), 1984-1987