



Smithsonian Institution Archives

## Product and Contract Records, 1978-2006

Finding aid prepared by Smithsonian Institution Archives

Smithsonian Institution Archives  
Washington, D.C.  
Contact us at [osiaref@si.edu](mailto:osiaref@si.edu)

## Table of Contents

Collection Overview .....	1
Administrative Information .....	1
Descriptive Entry.....	1
Names and Subjects .....	1
Container Listing .....	3

## Collection Overview

<b>Repository:</b>	Smithsonian Institution Archives, Washington, D.C., <a href="mailto:osiaref@si.edu">osiaref@si.edu</a>
<b>Title:</b>	Product and Contract Records
<b>Identifier:</b>	Accession 07-038
<b>Date:</b>	1978-2006
<b>Extent:</b>	9 cu. ft. (9 record storage boxes)
<b>Creator::</b>	Smithsonian Institution. Smithsonian Business Ventures. Product Development and Licensing
<b>Language:</b>	English

---

## Administrative Information

### Preferred Citation

Smithsonian Institution Archives, Accession 07-038, Smithsonian Institution, Smithsonian Business Ventures, Product Development and Licensing, Product and Contract Records

### Use Restriction

Restricted for 15 years. Any requests to access these records during the restriction period, including requests from the staff of Smithsonian Business Ventures, must first receive permission, in writing, from the Director of Product Development and Licensing, until Jan-01-2022; Transferring office; 08/16/1994 memorandum, Johnstone to Watson; Contact reference staff for details.

---

## Descriptive Entry

This accession consists of records which document the processes of Product Development and Licensing at Smithsonian Business Ventures. The unit's primary function is to generate revenue for the Smithsonian Institution through the licensing and development of products related to collections within the Smithsonian museums. Some of these products include greeting cards, jewelry, educational toys, books, clothes, magnets, kites, models, and dinnerware. Materials include correspondence, memoranda, notes, clippings, contracts, royalty files, product samples, and catalogs.

---

## Names and Subject Terms

This collection is indexed in the online catalog of the Smithsonian Institution under the following terms:

Subjects:  
Contracts

License agreements  
Licensed products  
New products  
Product management

Types of Materials:

Brochures  
Clippings  
Manuscripts  
Pamphlets

## Container Listing

### Box 1

Box 1 of 9	Abbeville Press, Inc. - Royalty File
Box 1 of 9	Alda's Forever Home Collection - Contract File
Box 1 of 9	Alda's Forever Home Collection - Royalty File
Box 1 of 9	Alva Royalty File
Box 1 of 9	Alva Museum Reproductions - Contract File
Box 1 of 9	Alva Museum Reproductions - Royalty File
Box 1 of 9	American Pacific - Contract File
Box 1 of 9	American Pacific - Royalty File
Box 1 of 9	Antsnpants, LLC. - Contract File
Box 1 of 9	Art Wolfe Inc., - Contract File
Box 1 of 9	At a Glance - Contract File
Box 1 of 9	At a Glance - Royalty File
Box 1 of 9	Authentic Teddy Bear - Contract File
Box 1 of 9	Authentic Teddy Bear - Royalty File
Box 1 of 9	Avalon Hill Games - Contract File
Box 1 of 9	Avalon Hill Games - Royalty File
Box 1 of 9	Avon Products, Inc - Contract File
Box 1 of 9	Avon Products, Inc - Royalty File
Box 1 of 9	Aware Concepts - Contract File

Box 1 of 9	Aware Concepts - Royalty File
Box 1 of 9	B. Shackman & Co - Contract File
Box 1 of 9	B. Shackman & Co - Royalty File
Box 1 of 9	Brown Jordan - Contract File
Box 1 of 9	Brown Jordan - Royalty File (2 folders)
Box 1 of 9	Byford Apparel - Contract File
Box 1 of 9	Byford Apparel - Royalty File
Box 1 of 9	C. Forbes - Contract File
Box 1 of 9	C. Forbes - Royalty File
Box 1 of 9	Cachet - Contract File
Box 1 of 9	Cachet - Royalty File
Box 1 of 9	Canada Stained Glass - Contract File
Box 1 of 9	Canada Stained Glass - Royalty File
Box 1 of 9	Chambers Candy Co - Contract File
Box 1 of 9	Chambers Candy Co - Royalty File
Box 1 of 9	Christopher Raphael, Inc - Contract File
Box 1 of 9	Cloverleaf Group, LTD - Contract File
Box 1 of 9	Cloverleaf Group, LTD - Royalty File
Box 1 of 9	Cullman Ventures - Contract File
Box 1 of 9	Danforth Pewterer - Contract File
Box 1 of 9	Danforth Pewterer - Royalty File
Box 1 of 9	Discovery Communications - Contract File

Box 1 of 9                      Discovery Communications - Royalty File

Box 2

Box 2 of 9                      Donald Bruce & Co - Contract File

Box 2 of 9                      Donald Bruce & Co - Royalty File

Box 2 of 9                      DVB Cease & Desist - 8/1999

Box 2 of 9                      Echo Design Group - Contract File

Box 2 of 9                      Echo Design Group - Royalty File (2 folders)

Box 2 of 9                      Educational Insights - Contract File

Box 2 of 9                      Educational Insights - Royalty File

Box 2 of 9                      Eisenhart Wallcoverings Co - Contract File (2 folders)

Box 2 of 9                      Eisenhart Wallcoverings Co - Royalty File (2 folders)

Box 2 of 9                      Enesco Corporation - Contract File

Box 2 of 9                      Enesco Corporation - Royalty File

Box 2 of 9                      Exposures, Inc - Contract File

Box 2 of 9                      Exposures, Inc - Royalty File

Box 2 of 9                      Financial Innovations, Inc - Contract File

Box 2 of 9                      Financial Innovations, Inc - Royalty File

Box 2 of 9                      Galison Books - Contract File

Box 2 of 9                      Galison Books - Royalty File (3 folders)

Box 2 of 9                      Gareth Stevens - Contract File

Box 2 of 9                      Gareth Stevens - Royalty File

- Box 2 of 9                      Glassmasters - Royalty File
- Box 2 of 9                      Gold Rush MFG, LTD - Royalty File
- Box 2 of 9                      Graphique de France - Contract File
- Box 2 of 9                      Graphique de France - Royalty File (2 folders)

Box 3

- Box 3 of 9                      Greenbrier - Contract File
- Box 3 of 9                      Greenbrier - Royalty File
- Box 3 of 9                      Greenwich - Contract File
- Box 3 of 9                      Greenwich - Royalty File (2 folders)
- Box 3 of 9                      Hearts & Flowers Candy - Contract File
- Box 3 of 9                      Hill Design, Inc - Contract File
- Box 3 of 9                      Hill Design, Inc - Royalty File
- Box 3 of 9                      Hindostone Products, Inc - Contract File
- Box 3 of 9                      Hindostone Products, Inc - Royalty File (2 folders)
- Box 3 of 9                      House of Dorchester - Contract File
- Box 3 of 9                      House of Dorchester - Royalty File
- Box 3 of 9                      International China - Contract File
- Box 3 of 9                      International China - Royalty File
- Box 3 of 9                      American Home Fashions - Contract File
- Box 3 of 9                      American Home Fashions - Royalty File
- Box 3 of 9                      Fieldcrest - Contract File
- Box 3 of 9                      Duryea Motor - Contract File



Box 3 of 9	Double B. Santa Fe - Contract File
Box 3 of 9	Double B. Santa Fe - Royalty File
Box 3 of 9	Georgetown Collection - Contract File
Box 3 of 9	Georgetown Collection - Royalty File
Box 3 of 9	Golden Turtle Press - Contract File
Box 3 of 9	Golden Turtle Press - Royalty File
Box 3 of 9	Hen Feathers - Royalty File
Box 3 of 9	J. V. Reed - Contract File
Box 3 of 9	J. V. Reed - Royalty File
Box 3 of 9	Judd Publishing - Contract File
Box 3 of 9	Judd Publishing - Royalty File
Box 3 of 9	Lakemill Studios - Contract File
Box 3 of 9	Lakemill Studios - Royalty File
Box 3 of 9	Macmillan Publishing - Contract File
Box 3 of 9	Macmillan Publishing - Royalty File (2 folders)
Box 3 of 9	Monet - Contract File
Box 3 of 9	Monet - Royalty File
Box 3 of 9	Military Gallery - Contract File
Box 3 of 9	Potpourri Press - Royalty File (2 folders)
Box 3 of 9	Quarter Lake - Contract File
Box 3 of 9	Quarter Lake - Royalty File

Box 4

Box 4 of 9	Random House - Contract File
Box 4 of 9	Random House - Royalty File
Box 4 of 9	Roberts Video Publishing - Contract File
Box 4 of 9	Roberts Video Publishing - Royalty File
Box 4 of 9	Skullduggery - Contract File
Box 4 of 9	Skullduggery - Royalty File
Box 4 of 9	Tyco - Contract File
Box 4 of 9	Tyco - Royalty File
Box 4 of 9	STS - Royalty File
Box 4 of 9	Skaggs - Contract File
Box 4 of 9	Starwood - Royalty File
Box 4 of 9	Universe - Contract File
Box 4 of 9	Universe - General
Box 4 of 9	Universe Pocket Calendar - Contract File
Box 4 of 9	Universe Pocket Calendar - Royalty File
Box 4 of 9	Universe Books - Contract File
Box 4 of 9	Universe Books - General (2 folders)
Box 4 of 9	Universe - 1979-1981
Box 4 of 9	Universe - Royalty File, 1985-1986
Box 4 of 9	Universe - Royalty File, 1981-1983
Box 4 of 9	Xenox International - Contract File

Box 4 of 9                      Fieldcrest - Contract File, 1985-1986

Box 4 of 9                      Fieldcrest - Royalty File, 1985-1986

Box 4 of 9                      Creative Card Company - Contract File

Box 4 of 9                      Creative Card Company - Royalty File

Box 4 of 9                      Campbell Classics - Contract File

Box 4 of 9                      Campbell Classics - Royalty File

Box 4 of 9                      Capsco Inc - Contract File

Box 4 of 9                      Capsco Inc - Royalty File

Box 4 of 9                      Collector's Armoury - Contract File

Box 4 of 9                      Collector's Armoury - Royalty File

Box 4 of 9                      Carr Group - Contract File

Box 4 of 9                      Century - Contract File

Box 4 of 9                      Century - Royalty File (2 folders)

Box 5

Box 5 of 9                      Monttahedeh - Contract File

Box 5 of 9                      Monttahedeh - Royalty File (2 folders)

Box 5 of 9                      Mowland Publications - Contract File

Box 5 of 9                      Mowland Publications - Royalty File

Box 5 of 9                      Melcher Media, Inc - Contract File

Box 5 of 9                      Melcher Media, Inc - Royalty File

Box 5 of 9                      Mattell - Contract File

Box 5 of 9	Mattell - Royalty File
Box 5 of 9	Martin's Herend Imports, Inc - Contract File
Box 5 of 9	Martin's Herend Imports, Inc - Royalty File
Box 5 of 9	Museum Store - Contract File
Box 5 of 9	Museum Store - Royalty File
Box 5 of 9	The Museum Company - Royalty File
Box 5 of 9	Museum & Wildlife Collection - Contract File
Box 5 of 9	Museum & Wildlife Collection - Royalty File
Box 5 of 9	Marcel Schurman, Inc - Contract File
Box 5 of 9	Schurman Fine Papers - Royalty File
Box 5 of 9	Maritz Performance Co - Contract File
Box 5 of 9	Maritz Performance Co - Royalty File
Box 5 of 9	MBI, Inc - Contract File
Box 5 of 9	MBI, Inc - Royalty File
Box 5 of 9	It's Polite to Point - Contract File
Box 5 of 9	It's Polite to Point - Royalty File
Box 5 of 9	Lionel Trains, Inc - Contract File
Box 5 of 9	Lionel Trains, Inc - Royalty File
Box 5 of 9	Scalamandre - Contract File
Box 5 of 9	Scalamandre - Royalty File
Box 5 of 9	Spartex, Inc - Contract File
Box 5 of 9	Spartex, Inc - Royalty File

Box 5 of 9                    Rug Barn - Contract File

Box 5 of 9                    Rug Barn - Royalty File

Box 5 of 9                    Potpourri Press - Contract File

Box 5 of 9                    Options, Inc - Contract File

Box 5 of 9                    Options, Inc - Royalty File

Box 5 of 9                    Old Newsbury-Pilgrim - Contract File

Box 5 of 9                    Old Newsbury-Pilgrim - Royalty File

Box 5 of 9                    Nourison Rug Corp. - Contract File

Box 5 of 9                    Nourison Rug Corp. - Royalty File

Box 6

Box 6 of 9                    Somerset House - Contract File

Box 6 of 9                    Somerset House - Royalty File

Box 6 of 9                    That Patchwork Place - Contract File

Box 6 of 9                    That Patchwork Place - Royalty File

Box 6 of 9                    HPI - Contract File

Box 6 of 9                    HPI - Royalty File

Box 6 of 9                    Hoberman Designs - Contract File

Box 6 of 9                    Hoberman Designs - Royalty File

Box 6 of 9                    Koch Measurement - Contract File

Box 6 of 9                    Koch Measurement - Royalty File

Box 6 of 9                    Interactive Toy Company - Contract File

Box 6 of 9                    Interactive Toy Company - Royalty File

Box 6 of 9                    Uncle Milton Industries - Contract File

Box 6 of 9                    Uncle Milton Industries - Royalty File

Box 6 of 9                    Walmart - Contract File

Box 6 of 9                    Bowen Hill - Contract File

Box 6 of 9                    Bowen Hill - Royalty File

Box 6 of 9                    Leader Light - Contract File

Box 6 of 9                    Leader Light - Royalty File

Box 6 of 9                    Hobbico, Co - Contract File

Box 6 of 9                    Hobbico, Co - Royalty File

Box 6 of 9                    Yes Entertainment - Contract File

Box 6 of 9                    Yes Entertainment - Royalty File

Box 6 of 9                    Watermark Association - Contract File

Box 6 of 9                    Watermark Association - Royalty File

Box 6 of 9                    Van Cort Industries - Contract File

Box 6 of 9                    Van Cort Industries - Royalty File

Box 6 of 9                    US Historical Society - Contract File

Box 6 of 9                    US Historical Society - Royalty File

Box 6 of 9                    Trudy - General

Box 6 of 9                    Trudy - Royalty File (6 folders)

Box 7

Box 7 of 9                    RJR Fashion Fabrics - Contract File

Box 7 of 9	RJR Fashion Fabrics - Royalty File (2 folders)
Box 7 of 9	Safari, LTD - Contract File
Box 7 of 9	Safari, LTD - Royalty File (2 folders)
Box 7 of 9	Pomegranate - Royalty File (3 folders)
Box 7 of 9	Trademark Registration - Hope Diamond
Box 7 of 9	Timeless Treasures - Contract File
Box 7 of 9	Timeless Treasure - Royalty File
Box 7 of 9	Scientific Explorer - Contract File
Box 7 of 9	Scientific Explorer - Royalty File
Box 7 of 9	Pace Products - Contract File
Box 7 of 9	Pace Products - Royalty File
Box 7 of 9	Perspective Visuals, Inc - Contract File
Box 7 of 9	Perspective Visuals, Inc - Royalty File
Box 7 of 9	North American Heritage Brands - Contract File
Box 7 of 9	Carnegie Academy for Science - Contract File
Box 7 of 9	Lexington Home Brands - Contract File
Box 7 of 9	Lexington Home Brands - Royalty File (2 folders)
Box 7 of 9	Hoberman Designs - Contract File
Box 7 of 9	Hoberman Designs - Royalty File
Box 7 of 9	Hastings Cohen - Contract File
Box 7 of 9	Hastings Cohen - Royalty File

Box 7 of 9                      Glassmasters - Contract File

Box 7 of 9                      Glassmasters - Royalty File

Box 8

Box 8 of 9                      Kurt Adler - Contract File

Box 8 of 9                      Kurt Adler - Royalty File (2 folders)

Box 8 of 9                      Bulova - Contract File

Box 8 of 9                      Fisher Price - Contract File

Box 8 of 9                      Fisher Price - Royalty File (2 folders)

Box 8 of 9                      Baldwin Hardware - Royalty File, 1986-1998

Box 8 of 9                      Museum Reproductions - Royalty File, 1989-1999

Box 8 of 9                      Mastervision - Royalty File, 1992-1998

Box 8 of 9                      Margot Townsend - Royalty File, 1992-1999

Box 8 of 9                      Lenox Collections - Royalty File, 1996-1998

Box 8 of 9                      Lenox Collections - Royalty File, 1999

Box 8 of 9                      Kirk Stieff - Royalty File, 1986-1991

Box 8 of 9                      Kirk Stieff - Royalty File, 1992-1994

Box 8 of 9                      Kirk Stieff - Royalty File, 1995-1997

Box 8 of 9                      Kirk Stieff - Royalty File, 1998-1999

Box 9

Box 9 of 9                      Kravet Fabrics - Royalty File, 1986-1999

Box 9 of 9                      Pomegranate - Royalty File, 1999

Box 9 of 9                      NSI - Royalty File, 1992-1999



Box 9 of 9	Stevens Linen - Royalty File, 1992-1999
Box 9 of 9	Virginia Metalcrafters - Royalty File, 1996-1999
Box 9 of 9	Virginia Metalcrafters - Royalty File, 1992-1995
Box 9 of 9	Virginia Metalcrafters - Royalty File, 1988-1991
Box 9 of 9	Pace: 2001 Teddy Bear
Box 9 of 9	Pace Products: 2001
Box 9 of 9	Pace Contract
Box 9 of 9	Pace Products - General Correspondence
Box 9 of 9	Pace - Crystal Growing
Box 9 of 9	Pace - Gems
Box 9 of 9	Egypt Kit
Box 9 of 9	Pace - Rocks & Gems
Box 9 of 9	Pace - Sharksteeth & Fossils
Box 9 of 9	Pace - Termination Letter
Box 9 of 9	Pace - Money issues
Box 9 of 9	Pace - Final Amendment #2
Box 9 of 9	Santillana Publishing